



**Edison Opto Corporation**  
**Investor's Conference**  
**2020/08/20**



**Stock No: 3591**

# Disclaimer



**Edison's** presentation contains forward-looking statements subject to significant risks and uncertainties. Actual results may differ materially from those contained in the forward-looking statements.

The forward-looking statements in this release reflect the current belief of **Edison** as of the date of this release, we undertake no obligation to update these forward-looking statements for new information, future events, or otherwise.

# Briefing Outline



**Company Profile**

**Financial Information**

**Future Outlook**

## Company Profile

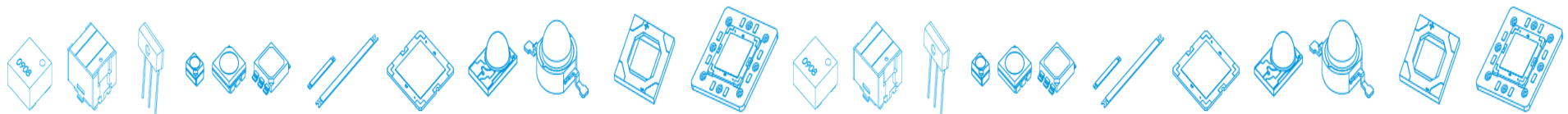
## Financial Information

## Future Outlook

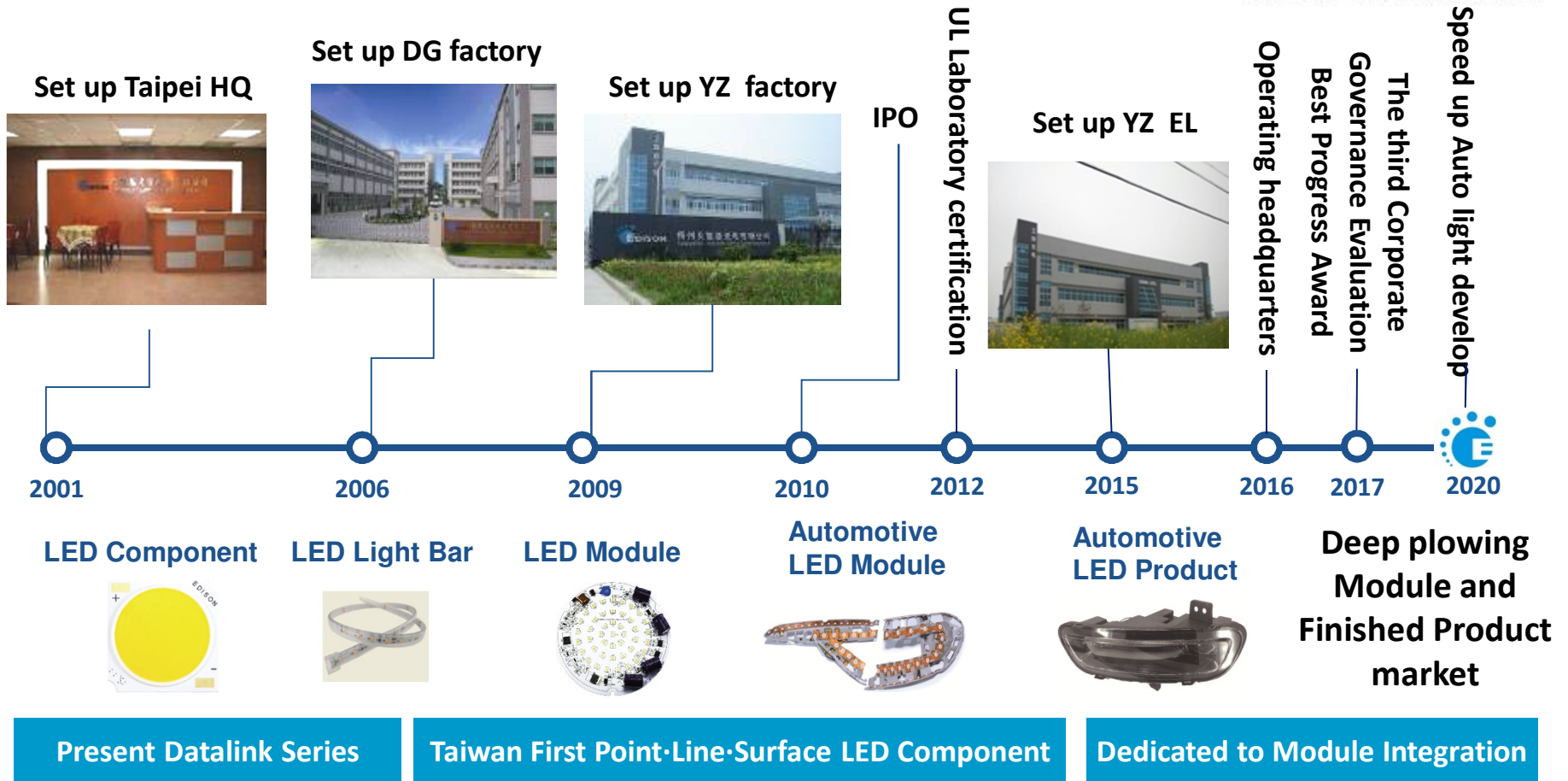
# Company Introduction



**Founded :** 2001/10  
**IPO:** 2010/11  
**Director:** Jason Wu  
**CEO:** Jason Wu  
**Employee:** Around 800  
**Capital:** US\$ 42 Million  
**Address:** 4F., No.800, Zhongzheng Rd., Zhonghe Dist., New Taipei City 235, Taiwan (R.O.C.)  
**Product:** i) LED lighting(Components, Modules and Finish products)  
ii) LED Automotive(Components and Modules)  
iii) Optical Datalink Components



# Company History



2006 first TEMO technology integration program platform

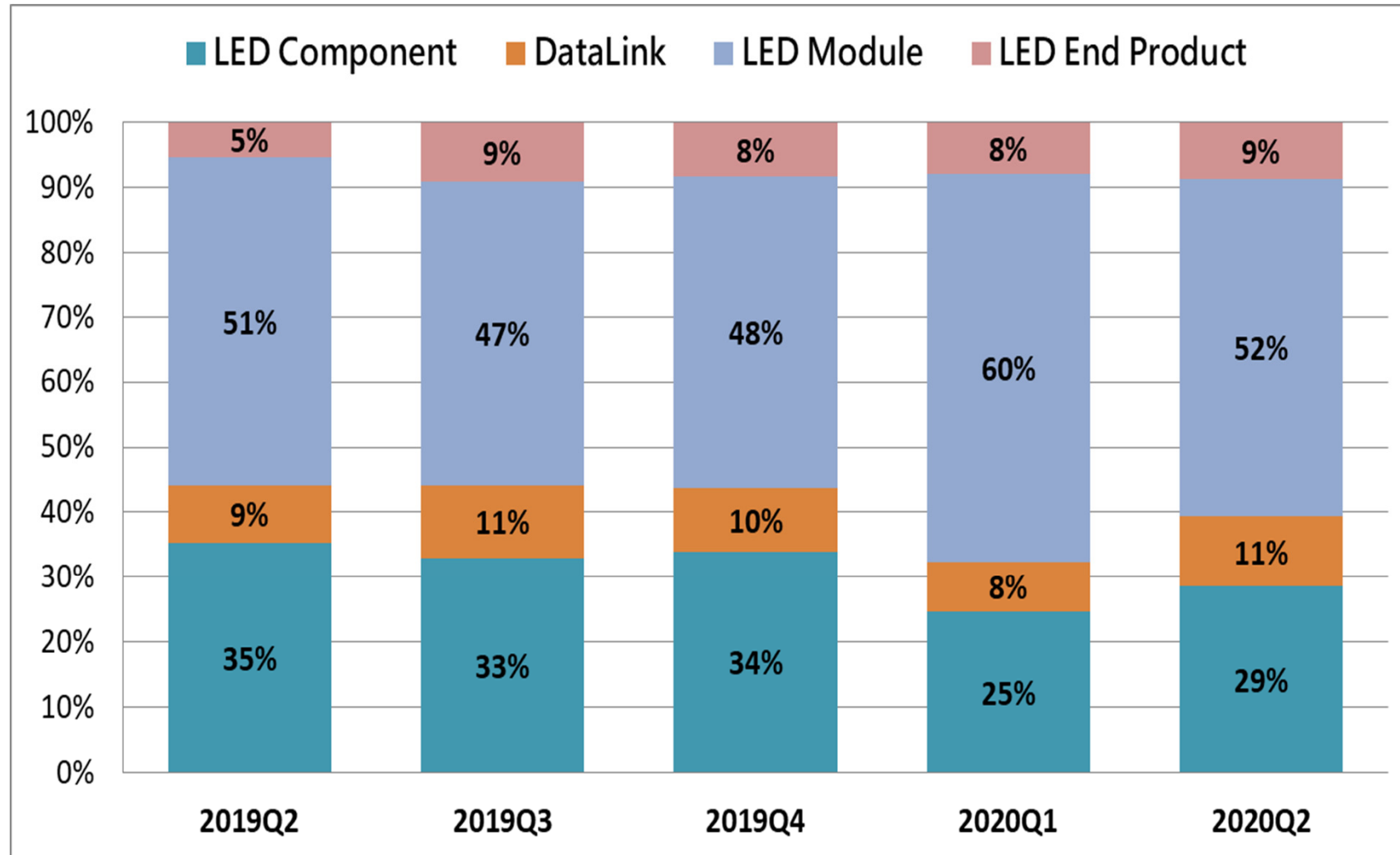


Company Profile

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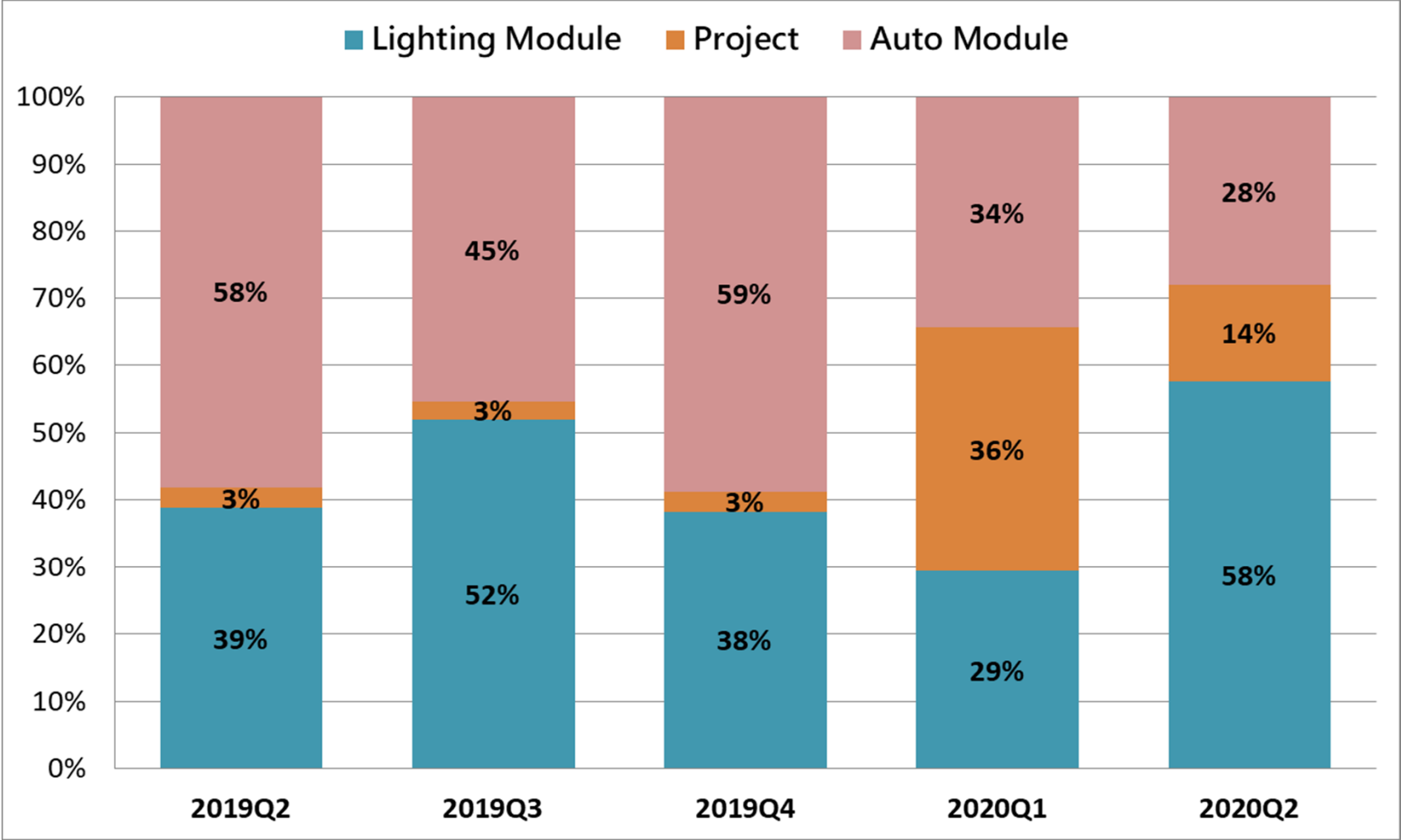
Future Outlook

# Product Revenue Mix





# LED Module Revenue Mix



# Income Statement (QoQ)



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NT\$ Thousand

Item	Period	2020 Q2		2020 Q1		QoQ	
		Amount	%	Amount	%	Amount	%
Sales Revenue		484,312	100.0%	496,474	100.0%	(12,162)	-2.4%
Cost of Goods Sold		388,048	80.1%	419,662	84.5%	(31,614)	-7.5%
Gross Profit		96,264	19.9%	76,812	15.5%	19,452	25.3%
Operating Expense		87,026	18.0%	91,139	18.4%	(4,113)	-4.5%
Operating Profit(Loss)		9,238	1.9%	(14,327)	-2.9%	23,565	164.5%
Interest Income		5,615	1.2%	5,264	1.1%	351	6.7%
Foreign Exchange Gain(Loss)		(1,287)	-0.3%	860	0.2%	(2,147)	-249.7%
Other Non-Operating Gain(Loss)		(582)	-0.1%	(397)	-0.1%	(185)	-46.6%
Net income(loss) before tax		12,984	2.7%	(8,600)	-1.7%	21,584	251.0%
Income Tax		4,011	0.8%	2,365	0.5%	1,646	69.6%
Net income(loss) after tax		8,973	1.9%	(10,965)	-2.2%	19,938	181.8%
Profit (loss), attributable to:							
Owners of parent		12,705	2.6%	(7,935)	-1.6%	20,640	260%
Non-controlling interests		(3,732)	-0.8%	(3,030)	-0.6%	(702)	-23%
		8,973	1.9%	(10,965)	-2.2%	19,938	182%
EPS (NT\$ dollars)		0.11		(0.07)		0.18	

# Income Statement (YoY)



BEYOND • ILLUMINATION

NT\$ Thousand

Item	Period	2020 H1		2019 H1		YoY	
		Amount	%	Amount	%	Amount	%
Sales Revenue		980,786	100.0%	1,244,660	100.0%	(263,874)	-21.2%
Cost of Goods Sold		807,710	82.4%	1,015,605	81.6%	(207,895)	-20.5%
Gross Profit		173,076	17.6%	229,055	18.4%	(55,979)	-24.4%
Operating Expense		178,165	18.2%	211,731	17.0%	(33,566)	-15.9%
Operating Profit(Loss)		(5,089)	-0.5%	17,324	1.4%	(22,413)	-129.4%
Interest Income		10,879	1.1%	10,323	0.8%	556	5.4%
Foreign Exchange Loss		(427)	0.0%	(2,753)	-0.2%	2,326	84.5%
Other Non-Operating Gain(Loss)		(979)	-0.1%	2,699	0.2%	(3,678)	-136.3%
Net income(loss) before tax		4,384	0.4%	27,593	2.2%	(23,209)	-84.1%
Income Tax		6,376	0.7%	14,063	1.1%	(7,687)	-54.7%
Net income(loss) after tax		(1,992)	-0.2%	13,530	1.1%	(15,522)	-114.7%
Profit (loss), attributable to:							
Owners of parent		4,770	0.5%	9,386	0.8%	(4,616)	-49.2%
Non-controlling interests		(6,762)	-0.7%	4,144	0.3%	(10,906)	-263.2%
		(1,992)	-0.2%	13,530	1.1%	(15,522)	-114.7%
EPS (NT\$ dollars)		0.04		0.08		(0.04)	

# Balance Sheet



NT\$ Million

Item	Period	2020/6/30		2020/3/31		2019/12/31	
		Amount	%	Amount	%	Amount	%
Cash & Cash Equivalent		1,107	33%	1,092	31%	1,001	29%
Accounts & Notes Receivable		415	12%	471	13%	425	12%
Inventory		241	7%	326	9%	245	7%
Other Current Assets		131	4%	128	4%	252	7%
Property, Plant and Equipments		1,216	36%	1,238	35%	1,245	36%
Other Long-Term Assets		253	8%	274	8%	287	8%
<b>Total Assets</b>		<b>3,363</b>	<b>100%</b>	<b>3,529</b>	<b>100%</b>	<b>3,455</b>	<b>100%</b>
Current Liability		782	23%	890	25%	793	23%
Non-current Liability		60	2%	62	2%	64	2%
<b>Total Liability</b>		<b>842</b>	<b>25%</b>	<b>952</b>	<b>27%</b>	<b>857</b>	<b>25%</b>
Common Stock		1,250	37%	1,250	35%	1,250	36%
Paid-in Capital		1,547	46%	1,848	52%	1,848	53%
Retained Earnings and other Equity		(300)	(9%)	(571)	(16%)	(554)	(16%)
Treasury stocks		(79)	(2%)	(59)	(2%)	(59)	(2%)
Minority Interest		103	3%	109	3%	113	3%
<b>Total Shareholders' Equity</b>		<b>2,521</b>	<b>75%</b>	<b>2,577</b>	<b>73%</b>	<b>2,598</b>	<b>75%</b>
<b>Total Liability and Shareholders' Equity</b>		<b>3,363</b>	<b>100%</b>	<b>3,529</b>	<b>100%</b>	<b>3,455</b>	<b>100%</b>

**Company Profile**

**Financial Information**

**Future Outlook**

# Deep plowing Module and Finished Product market



Automotive LED Module

LED Module

LED Light Bar

LED Component



⇒ Edison's revenue portfolio diversified and continued to deepen the lighting modules and finished product applications market, and end consumers more closely linked.



# Edison Group

## Q&A

Global lighting solution leader

TEMO

LDMS

Edison Opto Corporation

Lighting Design Manufacturing Service