



**Edison Opto Corporation**  
**Investor's Conference**  
**2023/3/9**



**Stock No: 3591**

# Disclaimer



**Edison's** presentation contains forward-looking statements subject to significant risks and uncertainties. Actual results may differ materially from those contained in the forward-looking statements.

The forward-looking statements in this release reflect the current belief of **Edison** as of the date of this release, we undertake no obligation to update these forward-looking statements for new information, future events, or otherwise.

# Briefing Outline



**Company Profile**

**Financial Information**

**Future Outlook**

## Company Profile

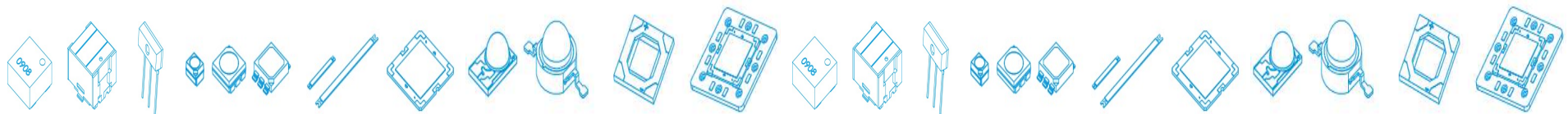
## Financial Information

## Future Outlook

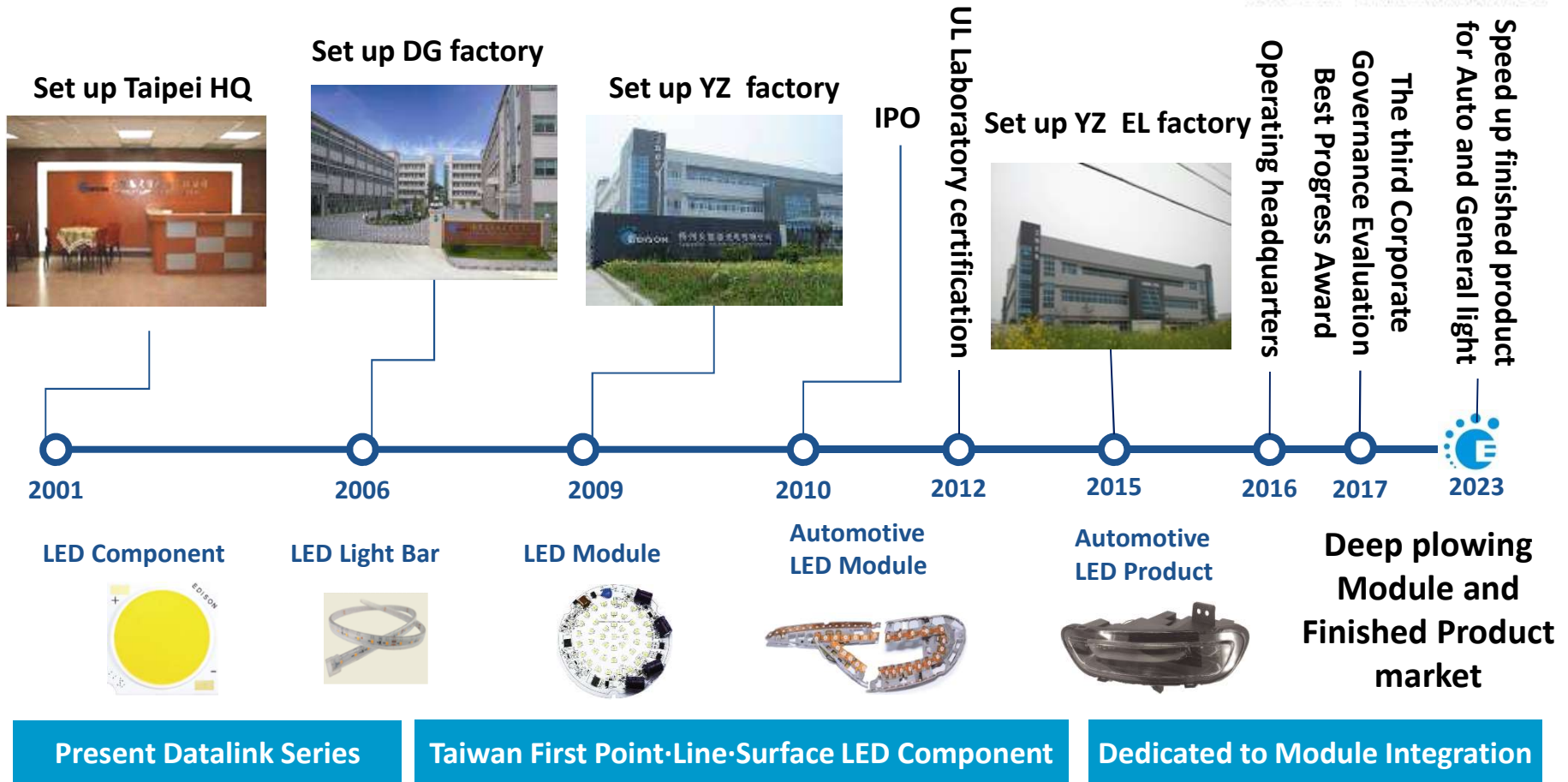
# Company Introduction



**Founded :** 2001/10  
**IPO:** 2010/11  
**Director:** Jason Wu  
**CEO:** Jason Wu  
**Employee:** Around 700  
**Capital:** US\$ 45 Million  
**Address:** 17F, No. 17, Qiao-he Rd., Zhong-he Dist.,  
New Taipei City 235, Taiwan (R.O.C.)  
**Product:** i) LED lighting(Components, Modules and Finish products)  
ii) LED Automotive(Components and Modules)  
iii) Optical Datalink Components



# Company History



2006 first TEMO technology integration program platform

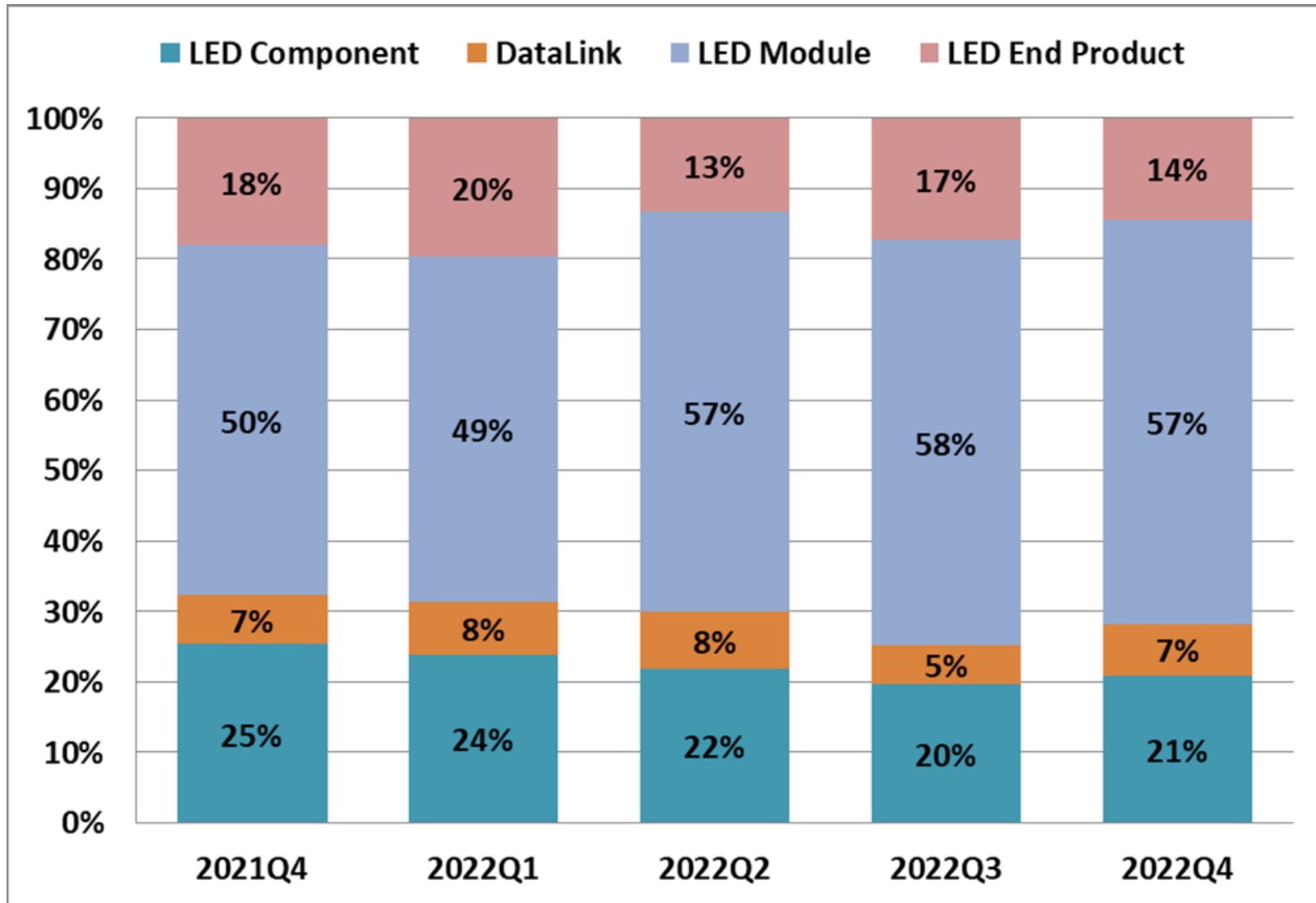


Company Profile

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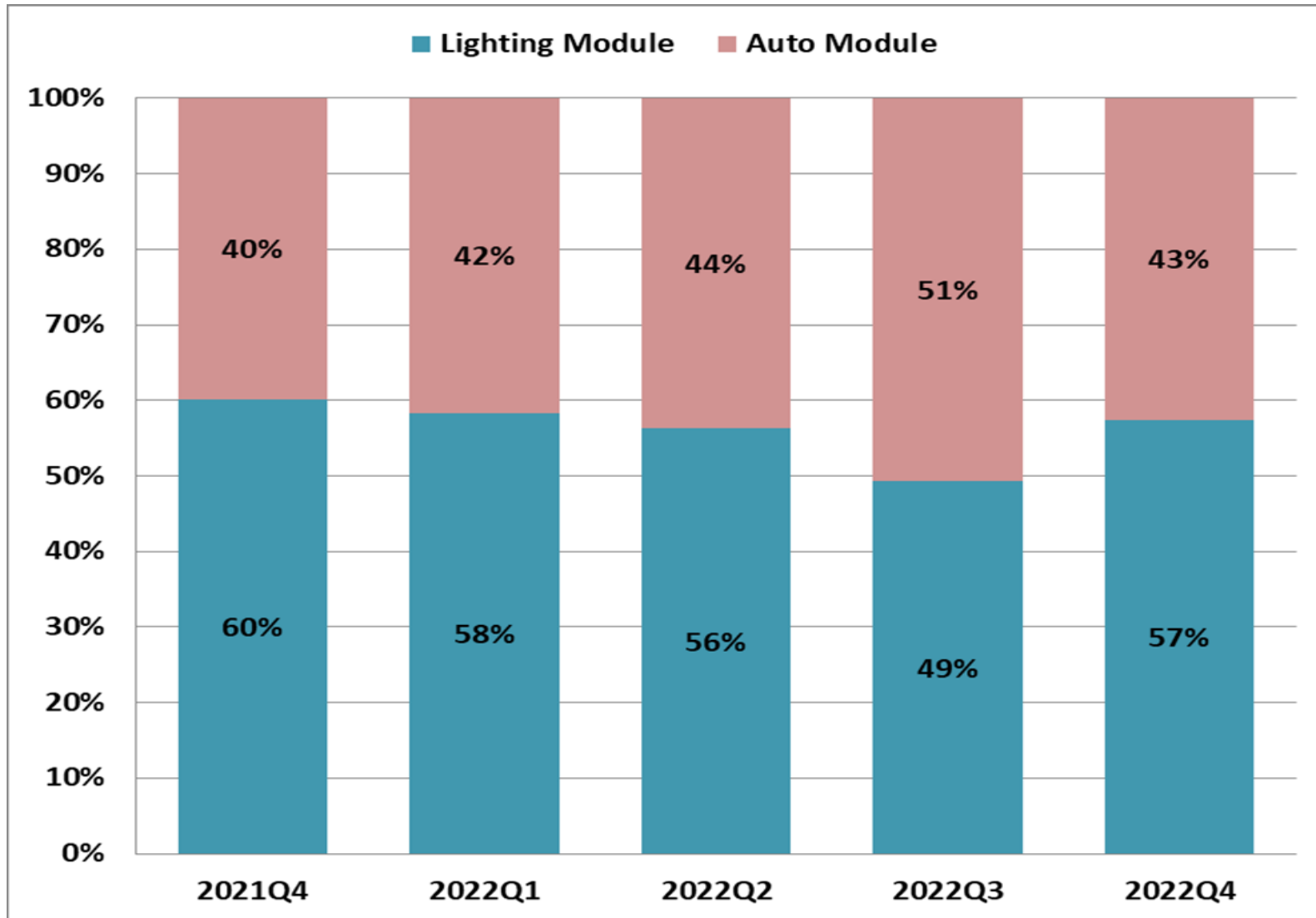
Future Outlook

# Product Revenue Mix





# LED Module Revenue Mix



# Income Statement (QoQ)



NT\$ Thousand BEYOND ILLUMINATION

Item	2022Q4		2022Q3		QoQ	
	Amount	%	Amount	%	Amount	%
Sales Revenue	444,154	100.0	454,470	100.0	(10,316)	(2.3)
Cost of Goods Sold	330,333	74.4	340,103	74.8	(9,770)	(2.9)
Gross Profit	113,821	25.6	114,367	25.2	(546)	(0.5)
Operating Expense	106,376	24.0	110,564	24.3	(4,188)	(3.8)
Operating Profit	7,445	1.7	3,803	0.8	3,642	95.8
Interest Income	3,726	0.8	4,337	1.0	(611)	(14.1)
Foreign Exchange Gain (Loss)	(6,331)	(1.4)	20,829	4.6	(27,160)	(130.4)
Interest Expense	(4,635)	(1.0)	(4,056)	(0.9)	(579)	(14.3)
Other Non-Operating Gain (Loss)	(21,260)	(4.8)	535	0.1	(21,795)	(4,073.8)
Net income (loss) before tax	(21,055)	(4.7)	25,448	5.6	(46,503)	(182.7)
Income Tax	7,982	1.8	1,077	0.2	6,905	641.1
Net income (loss) after tax	(29,037)	(6.5)	24,371	5.4	(53,408)	(219.1)
Profit (loss), attributable to:						
Owners of parent	(26,403)	(5.9)	20,046	4.4	(46,449)	(231.7)
Non-controlling interests	(2,634)	(0.6)	4,325	1.0	(6,959)	(160.9)
	(29,037)	(6.5)	24,371	5.4	(53,408)	(219.1)
EPS (NT\$ dollars)	(0.20)		0.15		(0.35)	

# Income Statement (YoY)



NT\$ Thousand BEYOND ILLUMINATION

Item	Period	2022		2021		YoY	
		Amount	%	Amount	%	Amount	%
Sales Revenue		1,841,983	100.0	2,105,864	100.0	(263,881)	(12.5)
Cost of Goods Sold		1,379,419	74.9	1,595,656	75.8	(216,237)	(13.6)
Gross Profit		462,564	25.1	510,208	24.2	(47,644)	(9.3)
Operating Expense		419,003	22.7	360,135	17.1	58,868	16.3
Operating Profit		43,561	2.4	150,073	7.1	(106,512)	(71.0)
Interest Income		15,040	0.8	14,621	0.7	419	2.9
Foreign Exchange Gain (Loss)		27,858	1.5	(8,052)	(0.4)	35,910	446.0
Interest Expense		(17,183)	(0.9)	(19,945)	(0.9)	2,762	13.8
Other Non-Operating Gain (loss)		(18,333)	(1.0)	6,284	0.3	(24,617)	(391.7)
Net income before tax		50,943	2.8	142,981	6.8	(92,038)	(64.4)
Income Tax		17,100	0.9	15,236	0.7	1,864	12.2
Net income after tax		33,843	1.8	127,745	6.1	(93,902)	(73.5)
Profit, attributable to:							
Owners of parent		25,648	1.4	120,258	5.7	(94,610)	(78.7)
Non-controlling interests		8,195	0.4	7,487	0.4	708	9.5
		33,843	1.8	127,745	6.1	(93,902)	(73.5)
EPS (NT\$ dollars)		0.20		0.95		(0.75)	

# Balance Sheet



NT\$ Million

Item	2022/12/31		2022/9/30		2021/12/31	
	Amount	%	Amount	%	Amount	%
Cash & Cash Equivalent	1,154	30.1	1,107	28.9	1,176	29.1
Accounts & Notes Receivable	431	11.2	431	11.2	444	11.0
Inventory	298	7.8	295	7.7	316	7.8
Other Current Assets	94	2.5	114	3.0	219	5.4
Property, Plant and Equipments	1,672	43.6	1,655	43.1	1,666	41.2
Other Long-Term Assets	184	4.8	235	6.1	226	5.6
<b>Total Assets</b>	<b>3,833</b>	<b>100.0</b>	<b>3,837</b>	<b>100.0</b>	<b>4,047</b>	<b>100.0</b>
Current Liability	544	14.2	478	12.5	737	18.2
Non-current Liability	507	13.2	509	13.3	526	13.0
<b>Total Liability</b>	<b>1,051</b>	<b>27.4</b>	<b>987</b>	<b>25.7</b>	<b>1,263</b>	<b>31.2</b>
Capital	1,353	35.3	1,353	35.3	1,289	31.9
Paid-in Capital	1,519	39.6	1,519	39.6	1,619	40.0
Retained Earnings and other Equity	(149)	(3.9)	(98)	(2.6)	(209)	(5.2)
Treasury stocks	(86)	(2.2)	(80)	(2.1)	(59)	(1.5)
Minority Interest	145	3.8	156	4.1	144	3.6
<b>Total Shareholders' Equity</b>	<b>2,782</b>	<b>72.6</b>	<b>2,850</b>	<b>74.3</b>	<b>2,784</b>	<b>68.8</b>
<b>Total Liability and Shareholders' Equity</b>	<b>3,833</b>	<b>100.0</b>	<b>3,837</b>	<b>100.0</b>	<b>4,047</b>	<b>100.0</b>

Company Profile

Financial Information

Future Outlook

# Deep plowing Module and Finished Product market



LED Lighting Finish products



LED Component

Automotive LED Module & finished product



⇒ Edison's revenue portfolio diversified and continued to deepen the lighting modules and finished product applications market, and end consumers more closely linked. Develop to LED EMS Provider.



# Edison Group

## Q&A

Global lighting solution leader

TEMO

LDMS

Edison Opto Corporation

Lighting Design Manufacturing Service