



Edison Opto Corporation
Investor's Conference
2020/03/26



Stock No: 3591

Disclaimer



Edison's presentation contains forward-looking statements subject to significant risks and uncertainties. Actual results may differ materially from those contained in the forward-looking statements.

The forward-looking statements in this release reflect the current belief of **Edison** as of the date of this release, we undertake no obligation to update these forward-looking statements for new information, future events, or otherwise.

Briefing Outline



Company Profile

Financial Information

Future Outlook

Company Profile

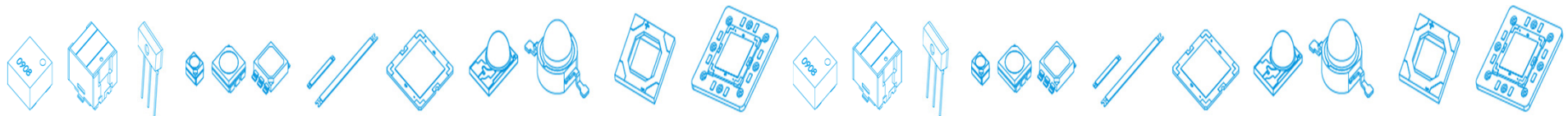
Financial Information

Future Outlook

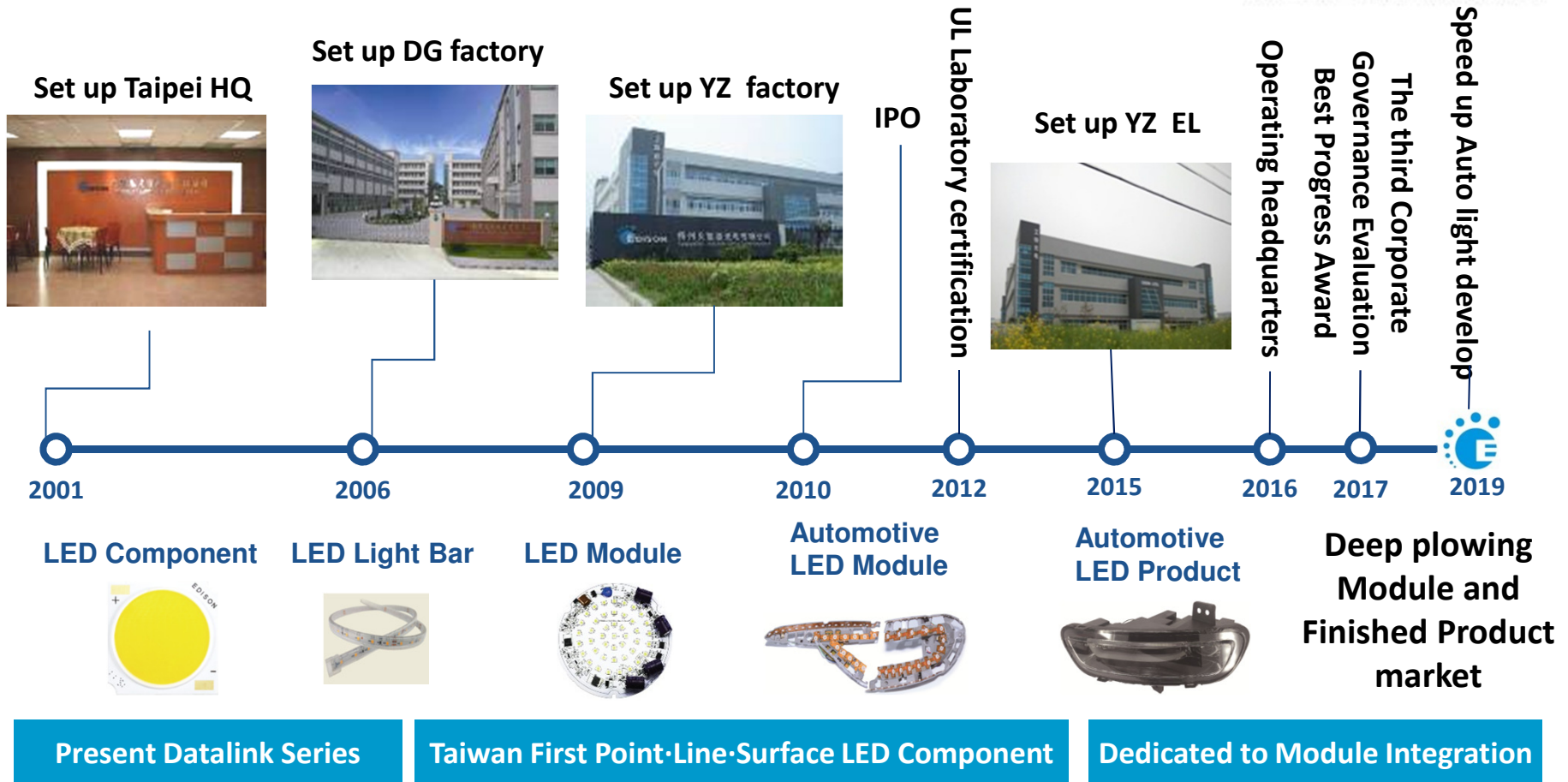
Company Introduction



Founded : 2001/10
IPO: 2010/11
Director: Jason Wu
CEO: Jason Wu
Employee: Around 850
Capital: US\$ 41 Million
Address: 4F., No.800, Zhongzheng Rd., Zhonghe Dist., New Taipei City 235, Taiwan (R.O.C.)
Product: i) LED lighting(Components, Modules and Finish products)
ii) LED Automotive(Components and Modules)
iii) Optical Datalink Components



Company History



2006 first TEMO technology integration program platform

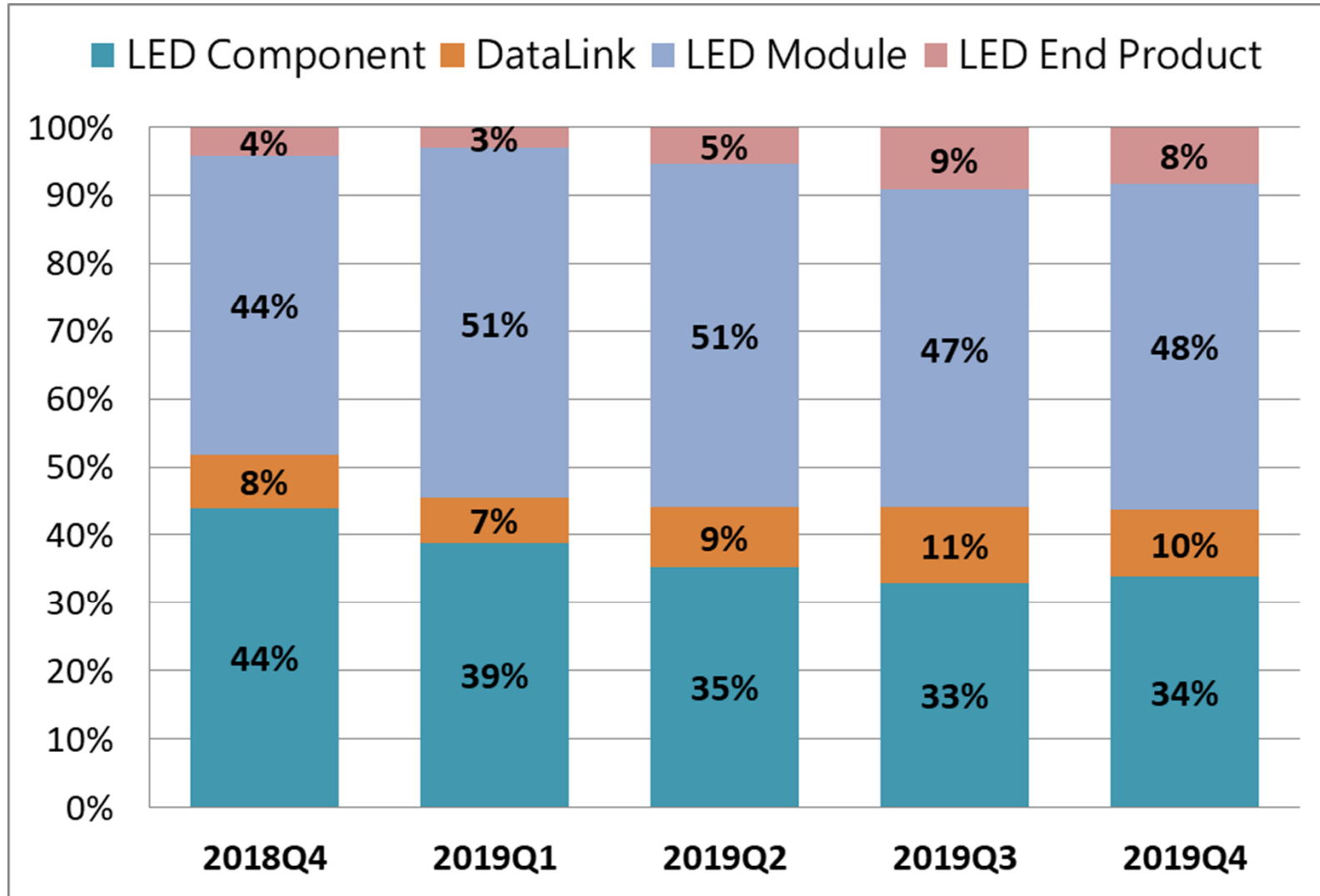


Company Profile

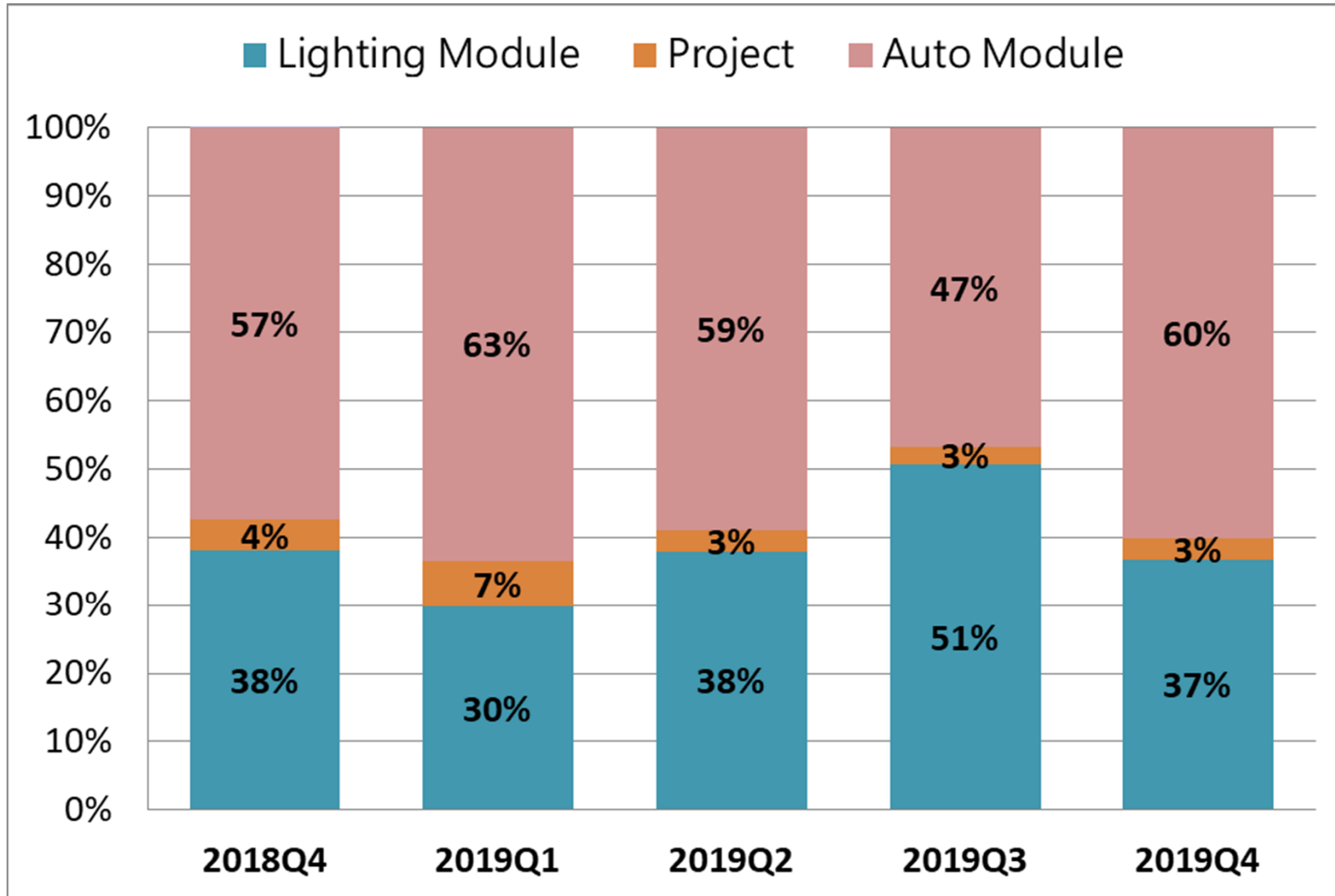
Financial Information

Future Outlook

Product Revenue Mix



LED Module Revenue Mix



Income Statement (QoQ)



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NT\$ Thousand

Item	Period	2019 Q4		2019 Q3		QoQ	
		Amount	%	Amount	%	Amount	%
Sales Revenue		480,908	100.0%	534,036	100.0%	(53,128)	-9.9%
Cost of Goods Sold		408,379	84.9%	439,263	82.3%	(30,884)	-7.0%
Gross Profit		72,529	15.1%	94,773	17.7%	(22,244)	-23.5%
Operating Expense		134,603	28.0%	107,323	20.1%	27,280	25.4%
Operating Profit(Loss)		(62,074)	-12.9%	(12,550)	-2.4%	(49,524)	-394.6%
Interest Income		5,863	1.2%	4,331	0.8%	1,532	35.4%
Foreign Exchange Gain(Loss)		(7,125)	-1.5%	4,717	0.9%	(11,842)	-251.0%
Impairment loss		(248,945)	-51.8%	0	0.0%	(248,945)	-100.0%
Other Non-Operating Gain(Loss)		(497)	-0.1%	(456)	-0.1%	(41)	-9.0%
Net income(loss) before tax		(312,778)	-65.0%	(3,958)	-0.7%	(308,820)	7802.4%
Income Tax		(25,801)	-5.4%	318	0.1%	(26,119)	-8213.5%
Net income(loss) after tax		(286,977)	-59.7%	(4,276)	-0.8%	(282,701)	6611.3%
EPS (NT\$ dollars)		(2.42)		(0.05)			

Income Statement (YoY)



BEYOND ILLUMINATION

NT\$ Thousand

Item	Period	2019		2018		YoY	
		Amount	%	Amount	%	Amount	%
Sales Revenue		2,259,604	100.0%	2,614,351	100.0%	(354,747)	-13.6%
Cost of Goods Sold		1,863,247	82.5%	2,167,693	82.9%	(304,446)	-14.0%
Gross Profit		396,357	17.5%	446,658	17.1%	(50,301)	-11.3%
Operating Expense		453,657	20.1%	425,426	16.3%	28,231	6.6%
Operating Profit(Loss)		(57,300)	-2.5%	21,232	0.8%	(78,532)	-369.9%
Interest Income		20,517	0.9%	19,517	0.7%	1,000	5.1%
Foreign Exchange Gain(Loss)		(5,161)	-0.2%	21,440	0.8%	(26,601)	-124.1%
Impairment loss		(248,945)	-11.0%	(2,511)	-0.1%	(246,434)	-9814.2%
Other Non-Operating Gain(Loss)		1,746	0.1%	(3,905)	-0.1%	5,651	144.7%
Net income(loss) before tax		(289,143)	-12.8%	55,773	2.1%	(344,916)	-618.4%
Income Tax		(11,420)	-0.5%	11,471	0.4%	(22,891)	-199.6%
Net income(loss) after tax		(277,723)	-12.3%	44,302	1.7%	(322,025)	-726.9%
EPS (NT\$ dollars)		(2.39)		0.30			

Balance Sheet



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NT\$ Million

Item	2019/12/31		2019/9/30		2018/12/31	
	Amount	%	Amount	%	Amount	%
Cash & Cash Equivalent	1,001	29%	978	27%	1,093	28%
Accounts & Notes Payable	425	12%	462	13%	471	12%
Inventory	245	7%	251	7%	369	10%
Other Current Assets	252	7%	177	5%	64	2%
Property, Plant and Equipments	1,245	36%	1,483	40%	1,608	42%
Other Long-Term Assets	287	8%	314	9%	253	7%
Total Assets	3,455	100%	3,665	100%	3,858	100%
Current Liability	793	23%	675	18%	806	21%
Non-current Liability	64	2%	92	3%	78	2%
Total Liability	857	25%	767	21%	884	23%
Common Stock	1,250	36%	1,250	34%	1,250	32%
Paid-in Capital	1,848	53%	1,841	50%	1,883	49%
Retained Earnings and other Equity	(554)	(16%)	(247)	(7%)	(174)	(5%)
Treasury stocks	(59)	(2%)	(59)	(2%)	(94)	(2%)
Minority Interest	113	3%	113	3%	109	3%
Total Shareholders' Equity	2,598	75%	2,898	79%	2,974	77%
Total Liability and Shareholders' Equity	3,455	100%	3,665	100%	3,858	100%

Company Profile

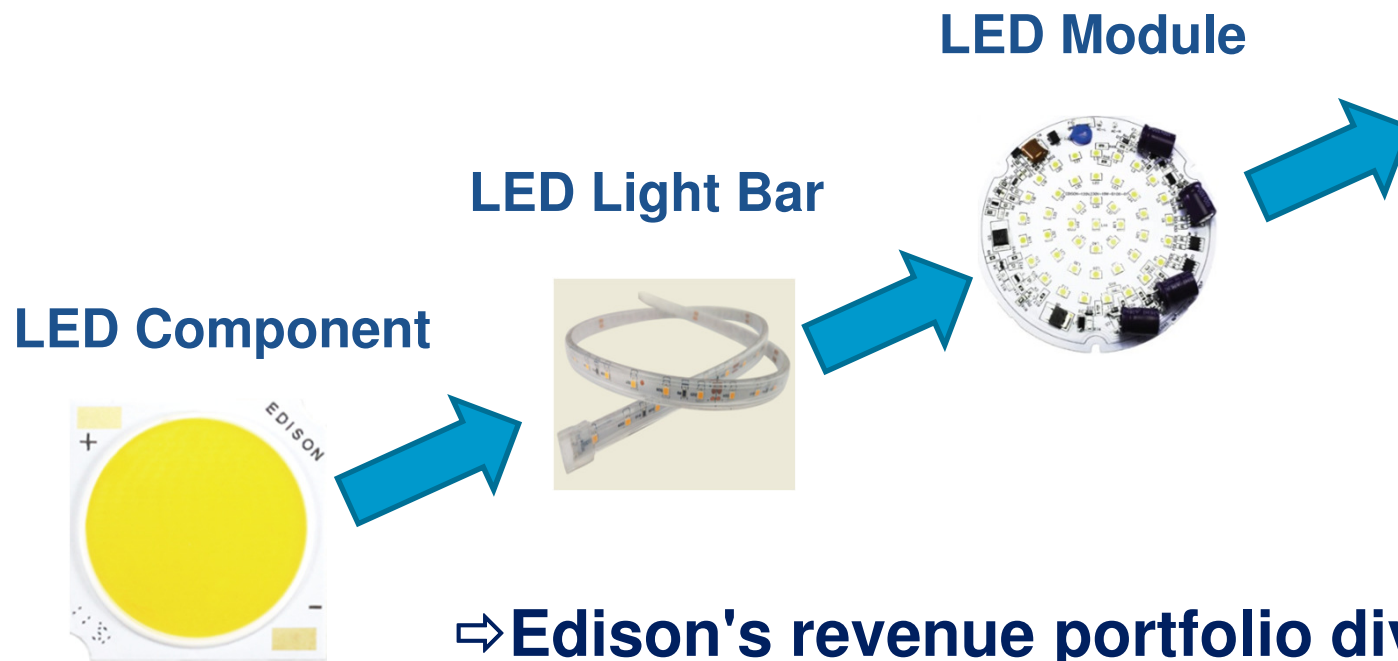
Financial Information

Future Outlook

Deep plowing Module and Finished Product market



Automotive
LED Module



⇒ Edison's revenue portfolio diversified and continued to deepen the lighting modules and finished product applications market, and end consumers more closely linked.



Edison Group

Q&A

Global lighting solution leader

TEMO

Edison Opto Corporation

LDMS

Lighting Design Manufacturing Service