



**Edison Opto Corporation**  
**Investor's Conference**  
**2024/3/8**



**Stock No: 3591**

# Disclaimer



**Edison's** presentation contains forward-looking statements subject to significant risks and uncertainties. Actual results may differ materially from those contained in the forward-looking statements.

The forward-looking statements in this release reflect the current belief of **Edison** as of the date of this release, we undertake no obligation to update these forward-looking statements for new information, future events, or otherwise.

# Briefing Outline



**Company Profile**

**Financial Information**

**Future Outlook**

## Company Profile

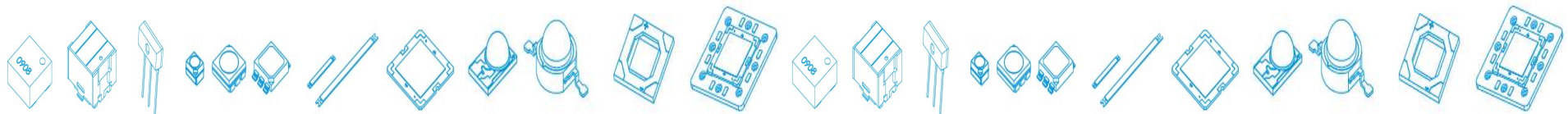
## Financial Information

## Future Outlook

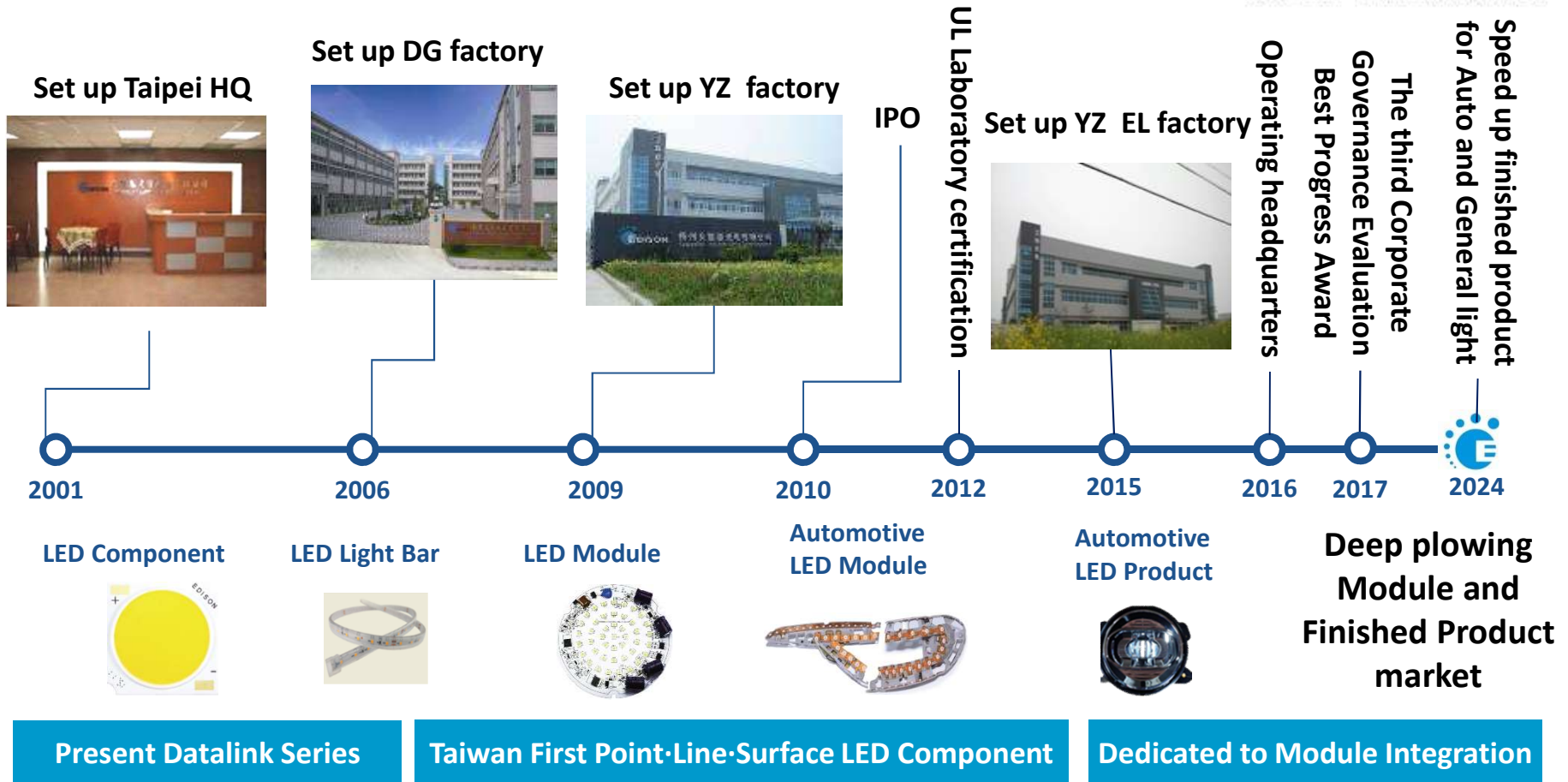
# Company Introduction



**Founded :** 2001/10  
**IPO:** 2010/11  
**Director:** Jason Wu  
**CEO:** Jason Wu  
**Employee:** Around 750  
**Capital:** US\$ 46 Million  
**Address:** 17F, No. 17, Qiao-he Rd., Zhong-he Dist.,  
New Taipei City 235, Taiwan (R.O.C.)  
**Product:**  
i) LED lighting(Components, Modules and Finish products)  
ii) LED Automotive(Components, Modules and Finish products)  
iii) Optical Datalink Components



# Company History



2006 first TEMO technology integration program platform

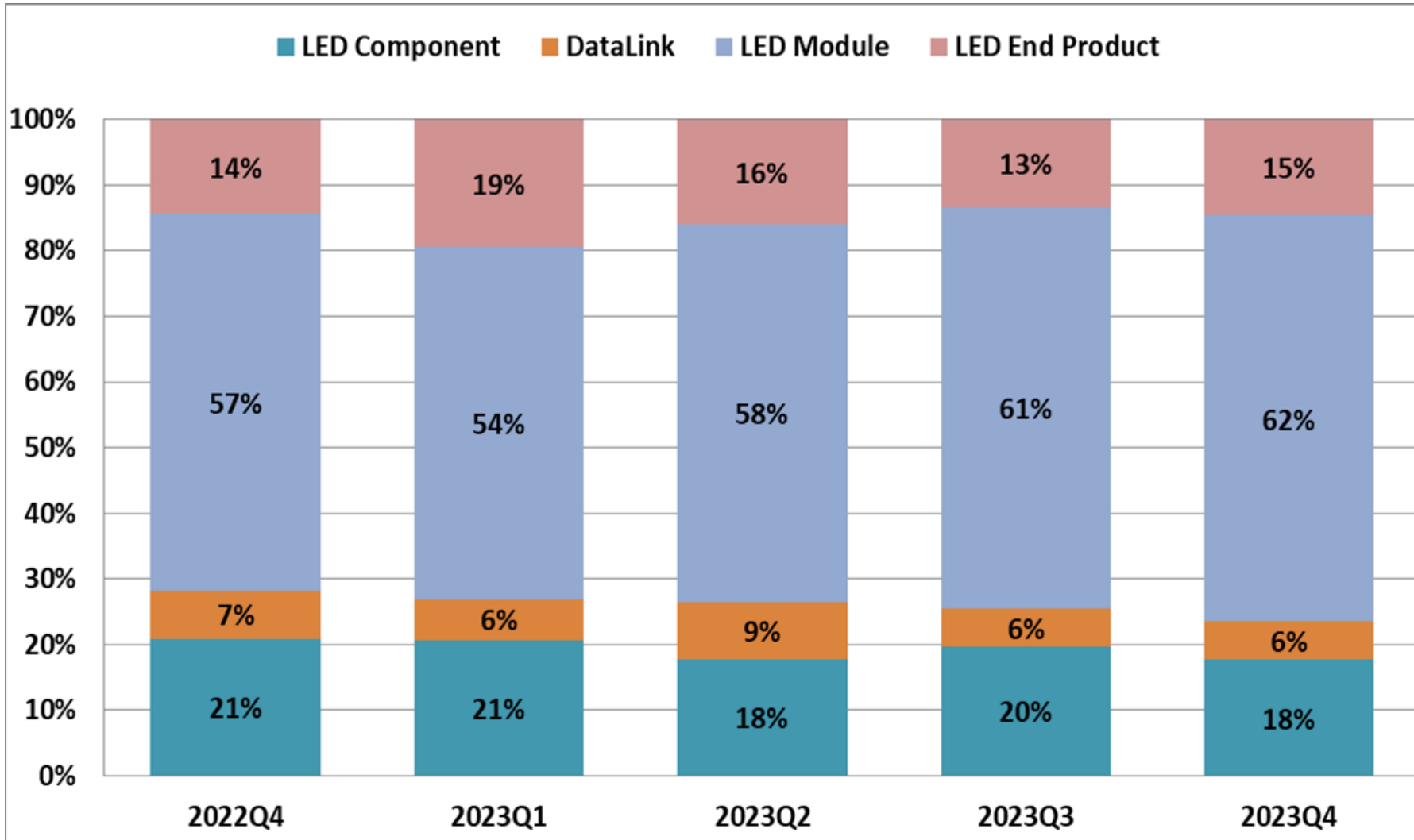


Company Profile

Financial Information

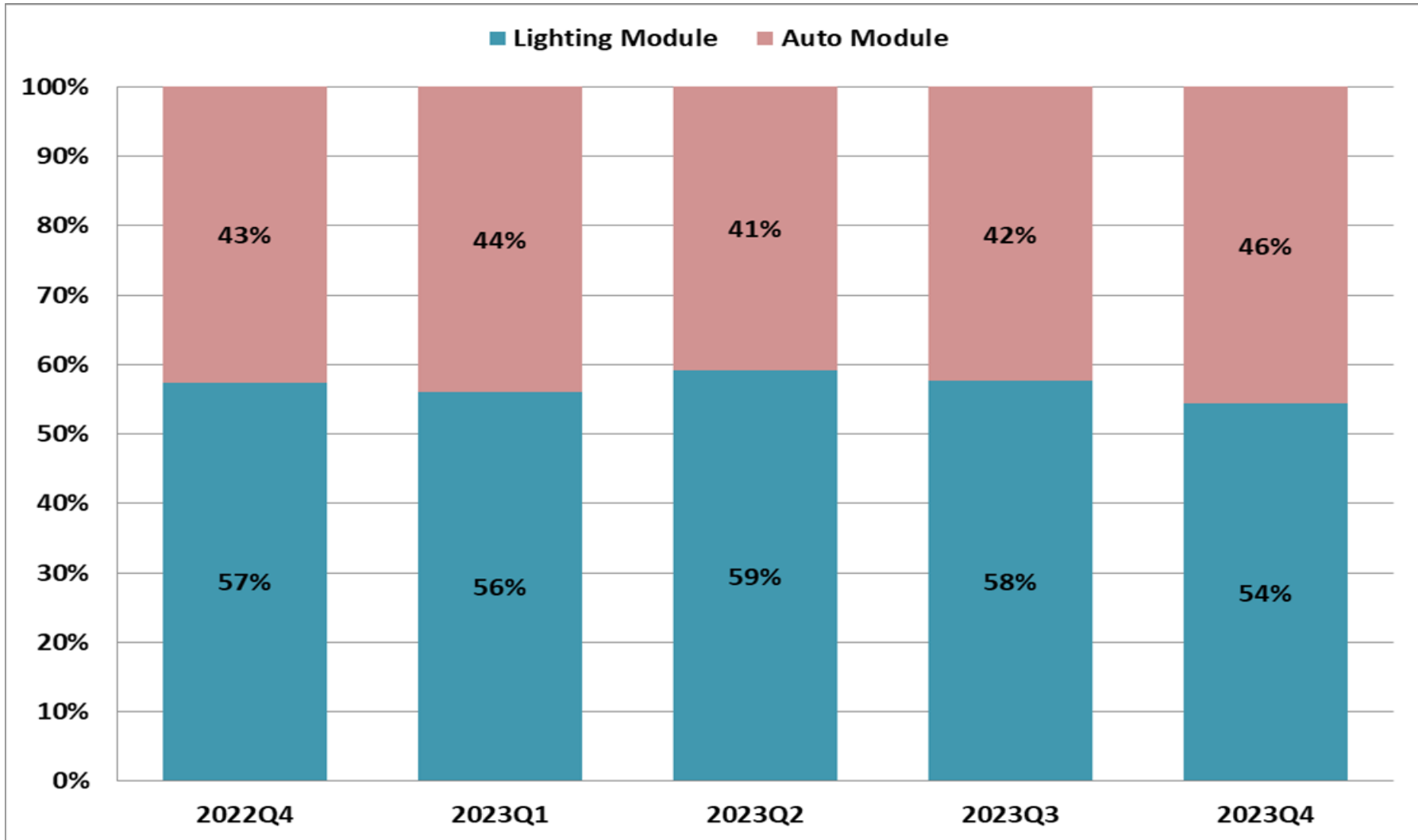
Future Outlook

# Product Revenue Mix





# LED Module Revenue Mix



# Income Statement (QoQ)



NT\$ Thousand

BEYOND ILLUMINATION

Item	Period	2023Q4		2023Q3		QoQ	
		Amount	%	Amount	%	Amount	%
Sales Revenue		531,665	100.0	532,286	100.0	(621)	(0.1)
Cost of Goods Sold		397,409	74.7	400,161	75.2	(2,752)	(0.7)
Gross Profit		134,256	25.3	132,125	24.8	2,131	1.6
Operating Expense		121,801	22.9	123,766	23.3	(1,965)	(1.6)
Operating Profit		12,455	2.3	8,359	1.6	4,096	49.0
Interest Income		5,043	0.9	3,174	0.6	1,869	58.9
Foreign Exchange Gain (Loss)		(7,389)	(1.4)	7,828	1.5	(15,217)	(194.4)
Interest Expense		(1,845)	(0.3)	(2,233)	(0.4)	388	17.4
Other Non-Operating Gain (Loss)		(2,659)	(0.5)	(3,900)	(0.7)	1,241	31.8
Net income before tax		5,605	1.1	13,228	2.5	(7,623)	(57.6)
Income Tax		1,376	0.3	(1,567)	(0.3)	2,943	187.8
Net income after tax		4,229	0.8	14,795	2.8	(10,566)	(71.4)
Profit, attributable to:							
Owners of parent		6,497	1.2	15,288	2.9	(8,791)	(57.5)
Non-controlling interests		(2,268)	(0.4)	(493)	(0.1)	(1,775)	(360.0)
		4,229	0.8	14,795	2.8	(10,566)	(71.4)
EPS (NT\$ dollars)		0.04		0.11		(0.07)	

# Income Statement (YoY)



NT\$ Thousand BEYOND ILLUMINATION

Item	Period	2023		2022		YoY	
		Amount	%	Amount	%	Amount	%
Sales Revenue		1,991,061	100.0	1,841,983	100.0	149,078	8.1
Cost of Goods Sold		1,479,712	74.3	1,379,419	74.9	100,293	7.3
Gross Profit		511,349	25.7	462,564	25.1	48,785	10.5
Operating Expense		463,556	23.3	419,003	22.7	44,553	10.6
Operating Profit		47,793	2.4	43,561	2.4	4,232	9.7
Interest Income		15,595	0.8	15,040	0.8	555	3.7
Foreign Exchange Gain		6,401	0.3	27,858	1.5	(21,457)	(77.0)
Interest Expense		(13,109)	(0.7)	(17,183)	(0.9)	4,074	23.7
Other Non-Operating Gain (Loss)		(7,267)	(0.4)	(18,333)	(1.0)	11,066	60.4
Net income before tax		49,413	2.5	50,943	2.8	(1,530)	(3.0)
Income Tax		4,911	0.3	17,100	0.9	(12,189)	(71.3)
Net income after tax		44,502	2.2	33,843	1.8	10,659	31.5
Profit, attributable to:							
Owners of parent		47,528	2.4	25,648	1.4	21,880	85.3
Non-controlling interests		(3,026)	(0.2)	8,195	0.4	(11,221)	(136.9)
		44,502	2.2	33,843	1.8	10,659	31.5
EPS (NT\$ dollars)		0.35		0.20		0.15	

# Balance Sheet



NT\$ Million BEYOND ILLUMINATION

Item	2023/12/31		2023/9/30		2022/12/31	
	Amount	%	Amount	%	Amount	%
Cash & Cash Equivalent	1,086	28.0	988	26.5	1,154	30.1
Accounts & Notes Receivable	562	14.5	479	12.8	431	11.2
Inventory	328	8.5	310	8.3	298	7.8
Other Current Assets	130	3.4	108	2.9	94	2.5
Property, Plant and Equipments	1,624	41.9	1,668	44.7	1,672	43.6
Other Long-Term Assets	150	3.9	178	4.8	184	4.8
<b>Total Assets</b>	<b>3,880</b>	<b>100.0</b>	<b>3,731</b>	<b>100.0</b>	<b>3,833</b>	<b>100.0</b>
Current Liability	745	19.2	549	14.7	544	14.2
Non-current Liability	171	4.4	182	4.9	507	13.2
<b>Total Liability</b>	<b>916</b>	<b>23.6</b>	<b>731</b>	<b>19.6</b>	<b>1,051</b>	<b>27.4</b>
Capital	1,436	37.0	1,442	38.6	1,353	35.3
Paid-in Capital	1,563	40.3	1,551	41.6	1,519	39.6
Retained Earnings and other Equity	(129)	(3.3)	(78)	(2.1)	(149)	(3.9)
Treasury stocks	(34)	(0.9)	(58)	(1.6)	(86)	(2.2)
Minority Interest	128	3.3	143	3.8	145	3.8
<b>Total Shareholders' Equity</b>	<b>2,964</b>	<b>76.4</b>	<b>3,000</b>	<b>80.4</b>	<b>2,782</b>	<b>72.6</b>
<b>Total Liability and Shareholders' Equity</b>	<b>3,880</b>	<b>100.0</b>	<b>3,731</b>	<b>100.0</b>	<b>3,833</b>	<b>100.0</b>

Company Profile

Financial Information

Future Outlook

# Deep plowing Module and Finished Product market



## LED Lighting Finish products



## Automotive LED Module & finished product



LED Module



LED Component

⇒ Edison's revenue portfolio diversified and continued to deepen the lighting modules and finished product applications market, and end consumers more closely linked. Develop to LED EMS Provider.



# Edison Group

## Q&A

Global lighting solution leader

TEMO

LDMS

Edison Opto Corporation

Lighting Design Manufacturing Service