



# **Edison Opto Corporation**

## **Investor's Conference**

### **2024/12/13**



**Stock No: 3591**

# Disclaimer



**Edison's** presentation contains forward-looking statements subject to significant risks and uncertainties. Actual results may differ materially from those contained in the forward-looking statements.

The forward-looking statements in this release reflect the current belief of **Edison** as of the date of this release, we undertake no obligation to update these forward-looking statements for new information, future events, or otherwise.

# Briefing Outline



**Company Profile**

**Financial Information**

**Future Outlook**

## Company Profile

## Financial Information

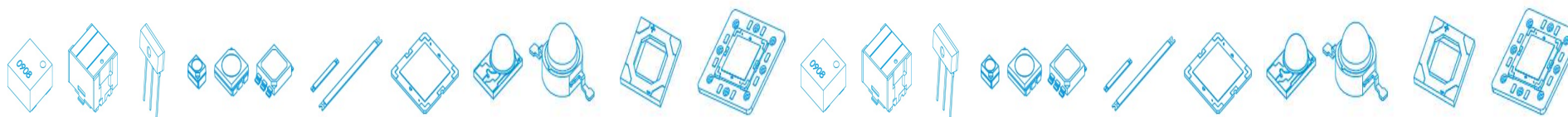
## Future Outlook

# Company Introduction

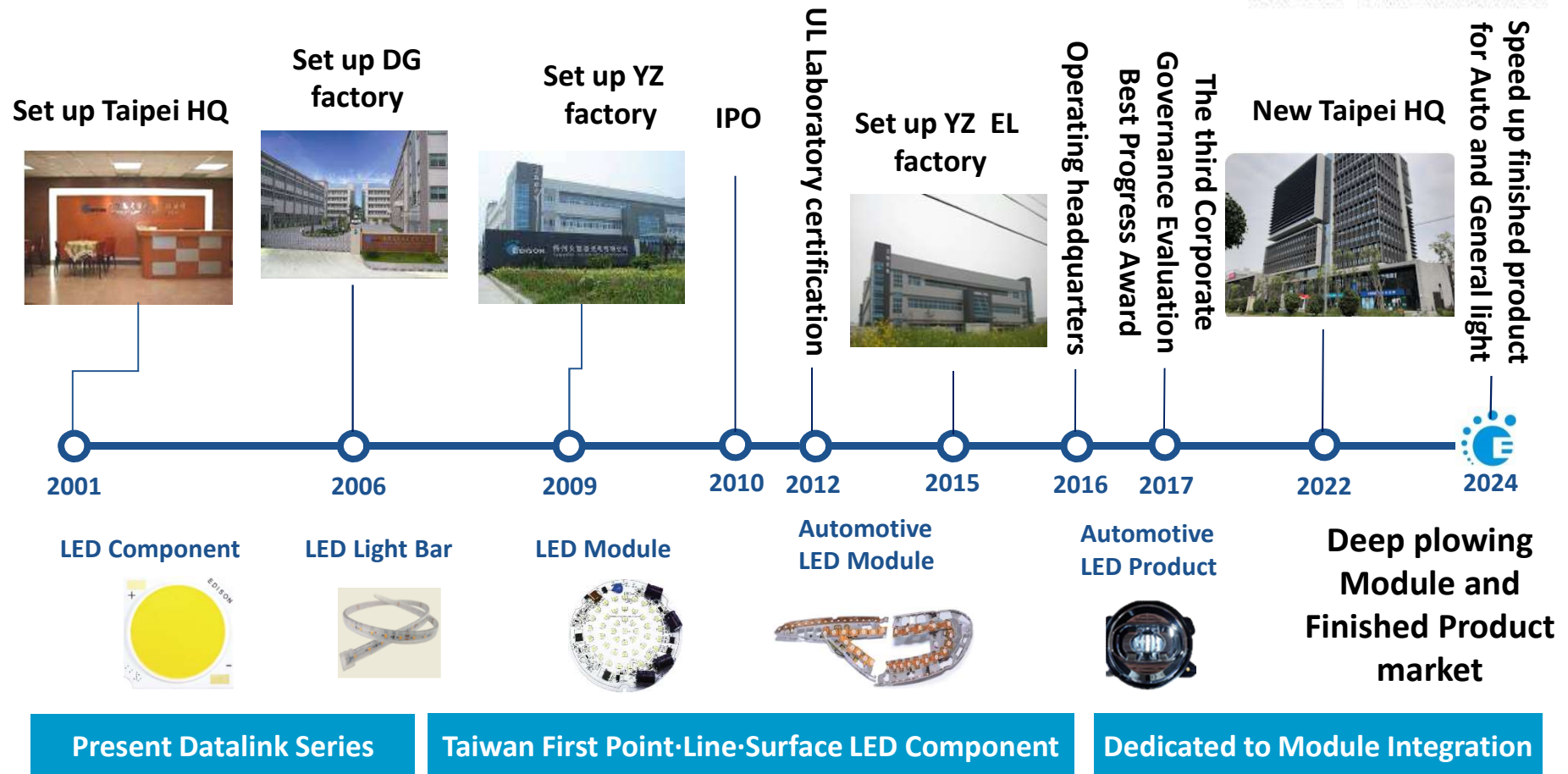


BEYOND • ILLUMINATION

**Founded :** 2001/10  
**IPO:** 2010/11  
**Director:** Jason Wu  
**CEO:** Jason Wu  
**Employee:** Around 780  
**Capital:** US\$ 46 Million  
**Address:** 17F, No. 17, Qiao-he Rd., Zhong-he Dist.,  
New Taipei City 235, Taiwan (R.O.C.)  
**Product:**  
i) LED lighting(Components, Modules and Finish products)  
ii) LED Automotive(Components, Modules and Finish products)  
iii) Optical Datalink Components



# Company History



2006 first TEMO technology integration program platform

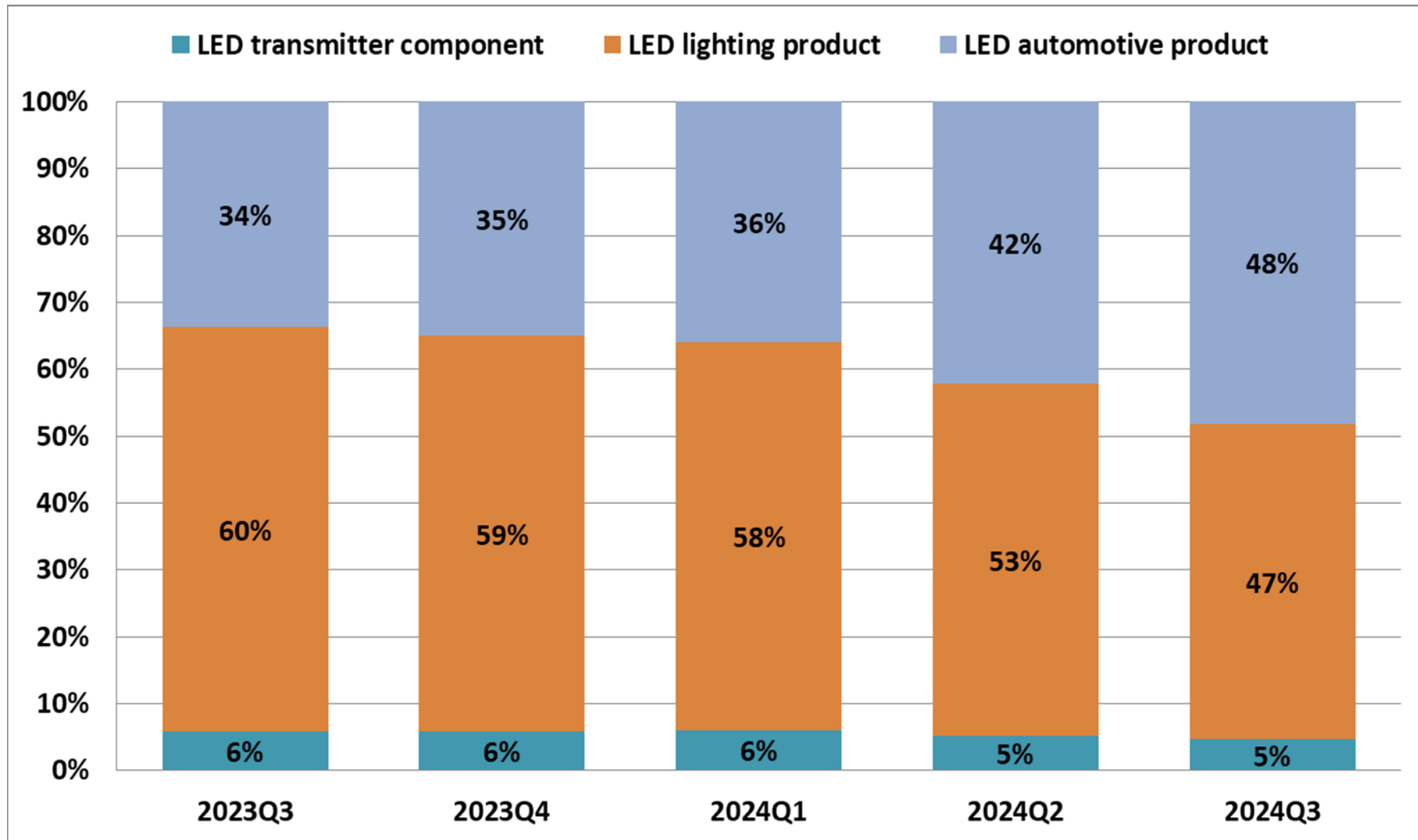


Company Profile

Financial Information

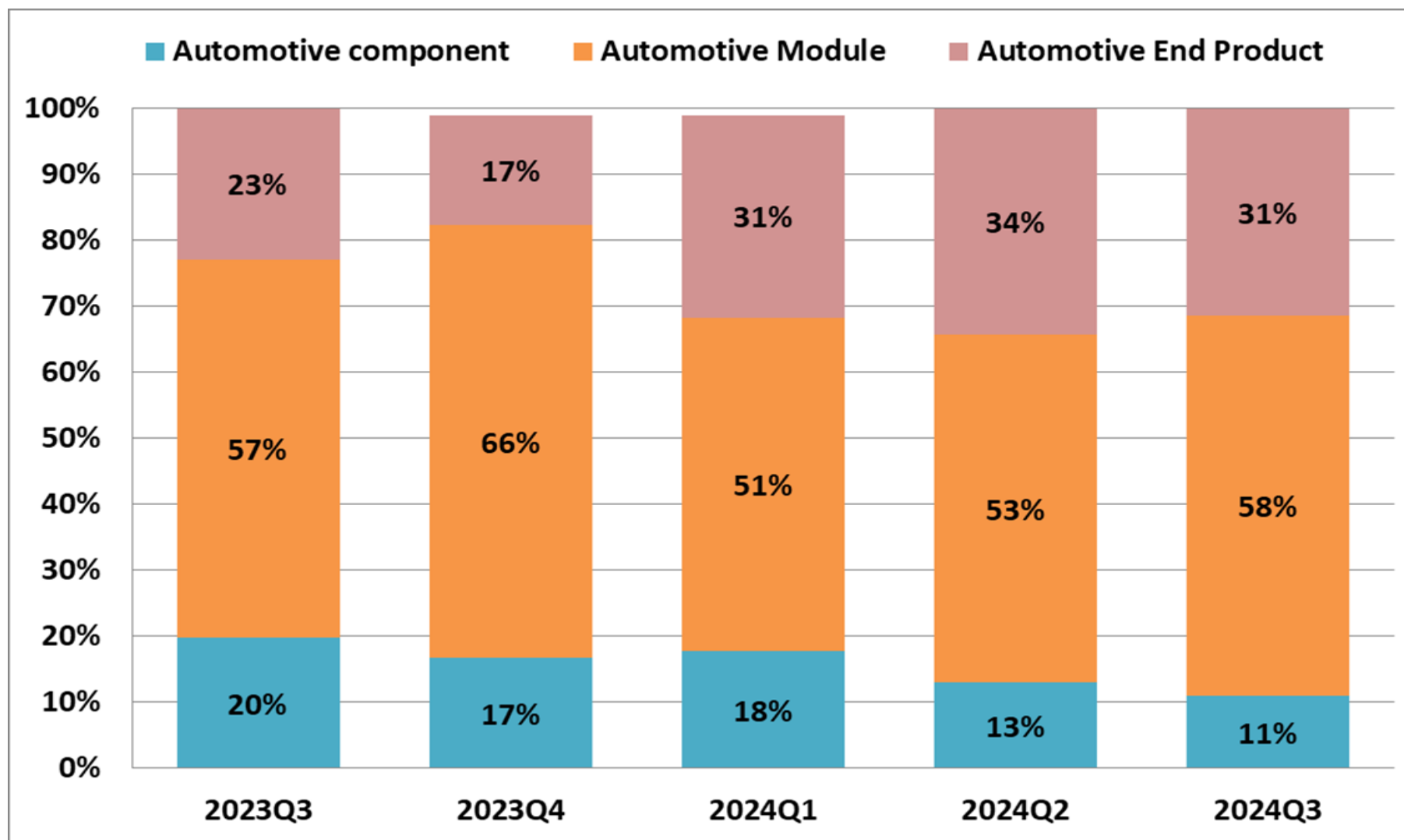
Future Outlook

# Product Revenue Mix





# Automotive Product Revenue Mix



# Income Statement (QoQ)



NT\$ Thousand

BEYOND ILLUMINATION

Item	Period	2024Q3		2024Q2		QoQ	
		Amount	%	Amount	%	Amount	%
Sales Revenue		675,195	100.0	668,680	100.0	6,515	1.0
Cost of Goods Sold		510,145	75.6	501,110	74.9	9,035	1.8
Gross Profit		165,050	24.4	167,570	25.1	(2,520)	(1.5)
Operating Expense		120,738	17.9	127,466	19.1	(6,728)	(5.3)
Operating Profit		44,312	6.6	40,104	6.0	4,208	10.5
Interest Income		2,798	0.4	4,175	0.6	(1,377)	(33.0)
Foreign Exchange Gain (Loss)		(7,823)	(1.2)	7,764	1.2	(15,587)	(200.8)
Interest Expense		(2,934)	(0.4)	(2,200)	(0.3)	(734)	(33.4)
Other Non-Operating Gain (Loss)		1,822	0.3	2,720	0.4	(898)	(33.0)
Net income before tax		38,175	5.1	52,563	5.1	(14,388)	(27.4)
Income Tax		4,370	0.6	5,417	0.8	(1,047)	(19.3)
Net income after tax		33,805	5.0	47,146	7.1	(13,341)	(28.3)
Profit, attributable to:							
Owners of parent		30,717	4.5	44,821	6.7	(14,104)	(31.5)
Non-controlling interests		3,088	0.5	2,325	0.3	763	32.8
		33,805	5.0	47,146	7.1	(13,341)	(28.3)
EPS (NT\$ dollars)		0.22		0.32		(0.10)	

# Income Statement (YoY)



NT\$ Thousand

Item	Period	2024/1-9		2023/1-9		YoY	
		Amount	%	Amount	%	Amount	%
Sales Revenue		1,883,338	100.0	1,459,396	100.0	423,942	29.0
Cost of Goods Sold		1,414,398	75.1	1,082,303	74.2	332,095	30.7
Gross Profit		468,940	24.9	377,093	25.8	91,847	24.4
Operating Expense		362,065	19.2	341,755	23.4	20,310	5.9
Operating Profit		106,875	5.7	35,338	2.4	71,537	202.4
Interest Income		9,951	0.5	10,552	0.7	(601)	(5.7)
Foreign Exchange Gain (Loss)		6,492	0.3	13,790	0.9	(7,298)	(52.9)
Interest Expense		(7,439)	(0.4)	(11,264)	(0.8)	3,825	34.0
Other Non-Operating Gain (Loss)		2,043	0.1	(4,608)	(0.3)	6,651	144.3
Net income before tax		117,922	5.1	43,808	3.0	74,114	169.2
Income Tax		10,733	0.6	3,535	0.2	7,198	203.6
Net income after tax		107,189	5.7	40,273	2.8	66,916	166.2
Profit, attributable to:							
Owners of parent		103,095	5.5	41,031	2.8	62,064	151.3
Non-controlling interests		4,094	0.2	(758)	(0.1)	4,852	640.1
		107,189	5.7	40,273	2.8	66,916	166.2
EPS (NT\$ dollars)		0.73		0.31		0.42	

# Balance Sheet



NT\$ Million

BEYOND ILLUMINATION

Item	2024/9/30		2023/12/31		2023/9/30	
	Amount	%	Amount	%	Amount	%
Cash & Cash Equivalent	1,073	26.6	1,086	28.0	988	26.5
Accounts & Notes Receivable	737	18.3	562	14.5	479	12.8
Inventory	310	7.7	328	8.5	310	8.3
Other Current Assets	151	3.7	130	3.4	108	2.9
Property, Plant and Equipments	1,615	40.0	1,624	41.9	1,668	44.7
Other Long-Term Assets	147	3.6	150	3.9	178	4.8
<b>Total Assets</b>	<b>4,033</b>	<b>100.0</b>	<b>3,880</b>	<b>100.0</b>	<b>3,731</b>	<b>100.0</b>
Current Liability	812	20.1	745	19.2	549	14.7
Non-current Liability	156	3.9	171	4.4	182	4.9
<b>Total Liability</b>	<b>968</b>	<b>24.0</b>	<b>916</b>	<b>23.6</b>	<b>731</b>	<b>19.6</b>
Capital	1,436	35.6	1,436	37.0	1,442	38.6
Paid-in Capital	1,506	37.3	1,563	40.3	1,551	41.6
Retained Earnings and other Equity	22	0.5	(129)	(3.3)	(78)	(2.1)
Treasury stocks	(34)	(0.8)	(34)	(0.9)	(58)	(1.6)
Minority Interest	135	3.3	128	3.3	143	3.8
<b>Total Shareholders' Equity</b>	<b>3,065</b>	<b>76.0</b>	<b>2,964</b>	<b>76.4</b>	<b>3,000</b>	<b>80.4</b>
<b>Total Liability and Shareholders' Equity</b>	<b>4,033</b>	<b>100.0</b>	<b>3,880</b>	<b>100.0</b>	<b>3,731</b>	<b>100.0</b>

**Company Profile**

**Financial Information**

**Future Outlook**

# Deep plowing Module and Finished Product market



## LED Lighting Finish products



## Automotive LED Module & finished product



## LED Module



## LED Component

⇒ Edison's revenue portfolio diversified and continued to deepen the lighting modules and finished product applications market, and end consumers more closely linked. Develop to LED EMS Provider.



# Edison Group

## Q&A

### Global lighting solution leader

TEMO

LDMS

Edison Opto Corporation

Lighting Design Manufacturing Service