

## Edison Opto Corporation Investor's Conference 2024/11/27



**Stock No: 3591** 

#### **Disclaimer**



**Edison's** presentation contains forward-looking statements subject to significant risks and uncertainties. Actual results may differ materially from those contained in the forward-looking statements.

The forward-looking statements in this release reflect the current belief of **Edison** as of the date of this release, we undertake no obligation to update these forward-looking statements for new information, future events, or otherwise.

#### **Briefing Outline**



**Company Profile Financial Information Future Outlook** 



# **Company Profile**

#### **Company Introduction**



Founded: 2001/10

IPO: 2010/11

Director: Jason Wu

CEO: Jason Wu

**Employee:** Around 780

Capital: US\$ 46 Million

Address: 17F, No. 17, Qiao-he Rd., Zhong-he Dist.,

New Taipei City 235, Taiwan (R.O.C.)

Product: i) LED lighting(Components, Modules and Finish products)

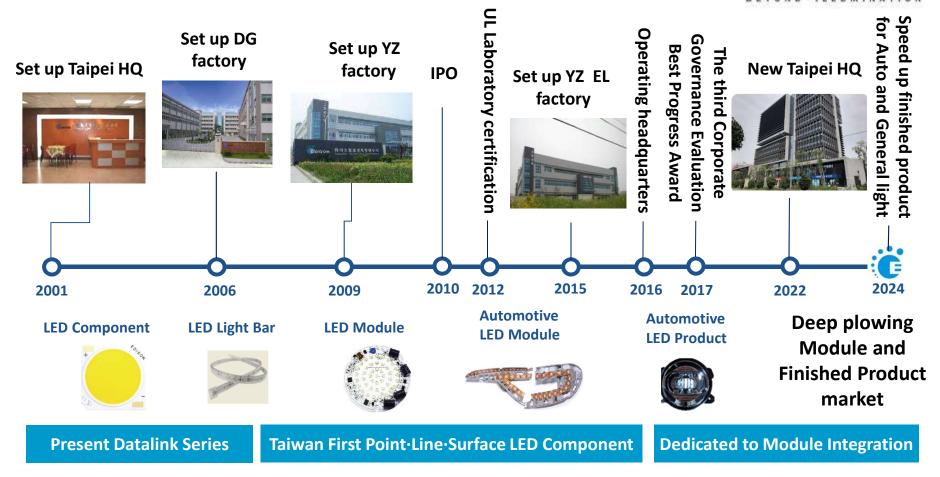
ii) LED Automotive(Components, Modules and Finish products)

iii) Optical Datalink Components



#### **Company History**





2006 first TEMO technology integration program platform







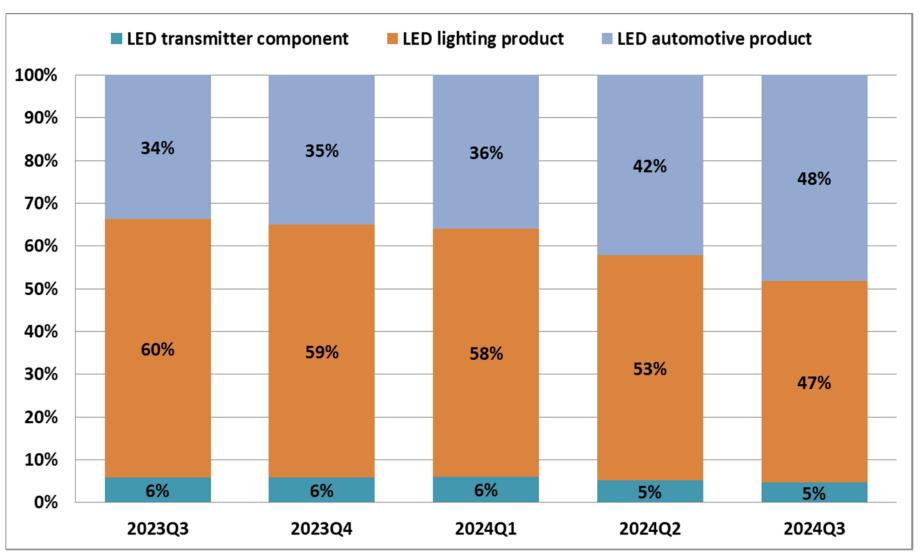




## **Company Profile Financial Information Future Outlook**

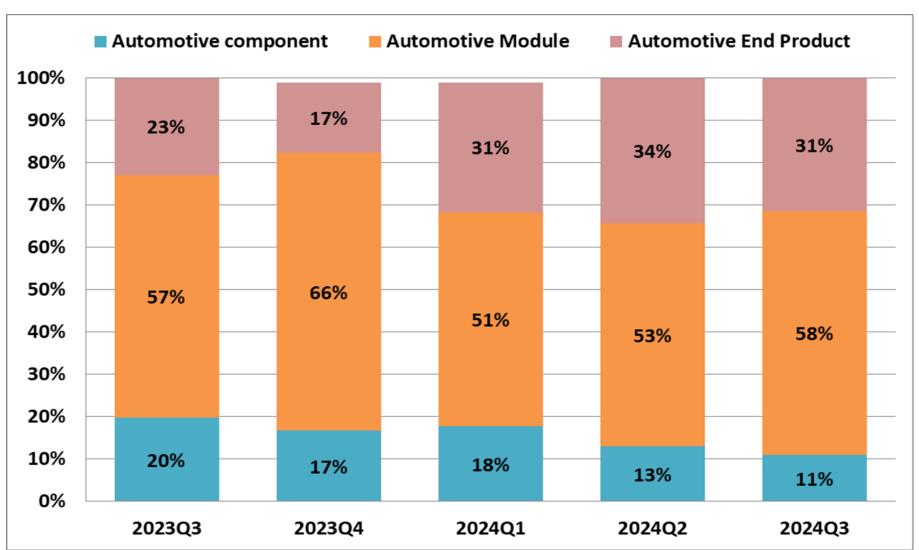
#### **Product Revenue Mix**





#### **Automotive Product Revenue Mix**





#### **Income Statement (QoQ)**



**NT\$ Thousand** 

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Period	20240	Q3	20240	Q2	QoQ		
Item	Amount	%	Amount	%	Amount	%	
Sales Revenue	675,195	100.0	668,680	100.0	6,515	1.0	
Cost of Goods Sold	510,145	75.6	501,110	74.9	9,035	1.8	
<b>Gross Profit</b>	165,050	24.4	167,570	25.1	(2,520)	(1.5)	
Operating Expense	120,738	17.9	127,466	19.1	(6,728)	(5.3)	
<b>Operating Profit</b>	44,312	6.6	40,104	6.0	4,208	10.5	
Interest Income	2,798	0.4	4,175	0.6	(1,377)	(33.0)	
Foreign Exchange Gain (Loss)	(7,823)	(1.2)	7,764	1.2	(15,587)	(200.8)	
Interest Expense	(2,934)	(0.4)	(2,200)	(0.3)	(734)	(33.4)	
Other Non-Operating Gain (Loss)	1,822	0.3	2,720	0.4	(898)	(33.0)	
Net imcome before tax	38,175	5.1	52,563	5.1	(14,388)	(27.4)	
Income Tax	4,370	0.6	5,417	0.8	(1,047)	(19.3)	
Net income after tax	33,805	5.0	47,146	7.1	(13,341)	(28.3)	
Profit, attributable to:							
Owners of parent	30,717	4.5	44,821	6.7	(14,104)	(31.5)	
Non-controlling interests	3,088	0.5	2,325	0.3	763	32.8	
	33,805	5.0	47,146	7.1	(13,341)	(28.3)	
EPS (NT\$ dollars)	0.22		0.32		(0.1	0)	

#### **Income Statement (YoY)**



NT\$ Thousand BEYOND . ILLUMINATION

Period	2024/	1-9	2023/2	1-9	YoY		
Item	Amount	%	Amount	%	Amount	%	
Sales Revenue	1,883,338	100.0	1,459,396	100.0	423,942	29.0	
Cost of Goods Sold	1,414,398	75.1	1,082,303	74.2	332,095	30.7	
Gross Profit	468,940	24.9	377,093	25.8	91,847	24.4	
<b>Operating Expense</b>	362,065	19.2	341,755	23.4	20,310	5.9	
<b>Operating Profit</b>	106,875	5.7	35,338	2.4	71,537	202.4	
Interest Income	9,951	0.5	10,552	0.7	(601)	(5.7)	
Foreign Exchange Gain (Loss)	6,492	0.3	13,790	0.9	(7,298)	(52.9)	
Interest Expense	(7,439)	(0.4)	(11,264)	(0.8)	3,825	34.0	
Other Non-Operating Gain (Loss)	2,043	0.1	(4,608)	(0.3)	6,651	144.3	
Net imcome before tax	117,922	5.1	43,808	3.0	74,114	169.2	
Income Tax	10,733	0.6	3,535	0.2	7,198	203.6	
Net income after tax	107,189	5.7	40,273	2.8	66,916	166.2	
Profit, attributable to:							
Owners of parent	103,095	5.5	41,031	2.8	62,064	151.3	
Non-controlling interests	4,094	0.2	(758)	(0.1)	4,852	640.1	
	107,189	5.7	40,273	2.8	66,916	166.2	
EPS (NT\$ dollars)	0.73		0.31		0.42		

#### **Balance Sheet**

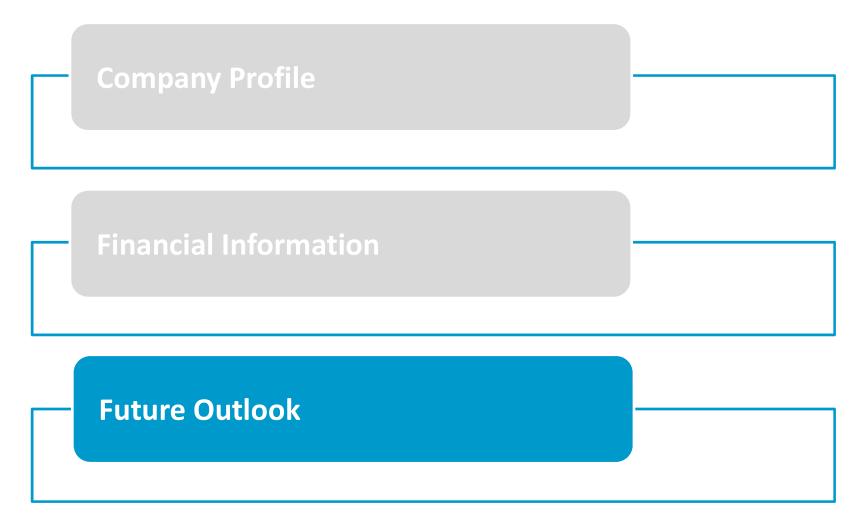


NT\$ Million

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Period	2024/9	9/30	2023/1	2/31	2023/9/30		
Item	Amount	%	Amount	%	Amount	%	
Cash & Cash Equivalent	1,073	26.6	1,086	28.0	988	26.5	
Accounts & Notes Receivable	737	18.3	562	14.5	479	12.8	
Inventory	310	7.7	328	8.5	310	8.3	
Other Current Assets	151	3.7	130	3.4	108	2.9	
Property, Plant and Equipments	1,615	40.0	1,624	41.9	1,668	44.7	
Other Long-Term Assets	147	3.6	150	3.9	178	4.8	
Total Assets	4,033	100.0	3,880	100.0	3,731	100.0	
Current Liability	812	20.1	745	19.2	549	14.7	
Non-current Liability	156	3.9	171	4.4	182	4.9	
Total Liability	968	24.0	916	23.6	731	19.6	
Capital	1,436	35.6	1,436	37.0	1,442	38.6	
Paid-in Capital	1,506	37.3	1,563	40.3	1,551	41.6	
Retained Earnings and other Equity	22	0.5	(129)	(3.3)	(78)	(2.1)	
Treasury stocks	(34)	(8.0)	(34)	(0.9)	(58)	(1.6)	
Minority Interest	135	3.3	128	3.3	143	3.8	
Total Shareholders' Equity	3,065	76.0	2,964	76.4	3,000	80.4	
Total Liability and Shareholders' Equity	4,033	100.0	3,880	100.0	3,731	100.0	



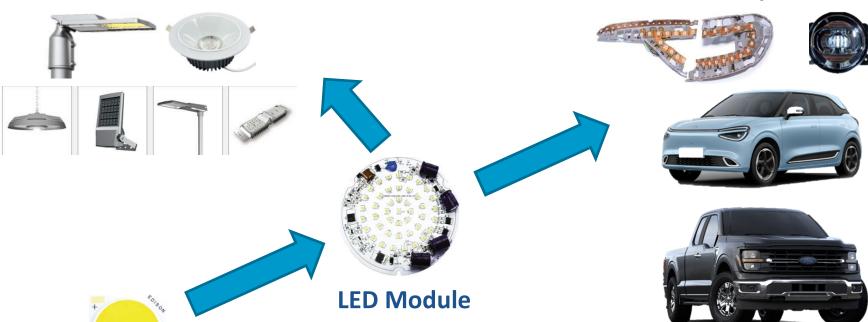


### Deep plowing Module and Finished Product market

**LED Lighting Finish products** 



Automotive LED Module & finished product



**LED Component** 

⇒Edison's revenue portfolio diversified and continued to deepen the lighting modules and finished product applications market, and end consumers more closely linked. Develop to LED EMS Provider.



