



Edison Opto Corporation
Investor's Conference
2019/12/12



Stock No: 3591

Disclaimer



Edison's presentation contains forward-looking statements subject to significant risks and uncertainties. Actual results may differ materially from those contained in the forward-looking statements.

The forward-looking statements in this release reflect the current belief of **Edison** as of the date of this release, we undertake no obligation to update these forward-looking statements for new information, future events, or otherwise.

Briefing Outline



Company Profile

Financial Information

Future Outlook

Company Profile

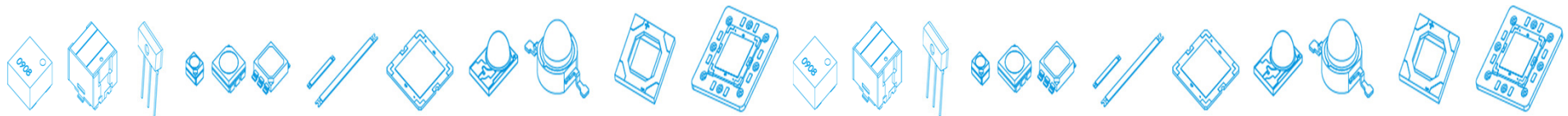
Financial Information

Future Outlook

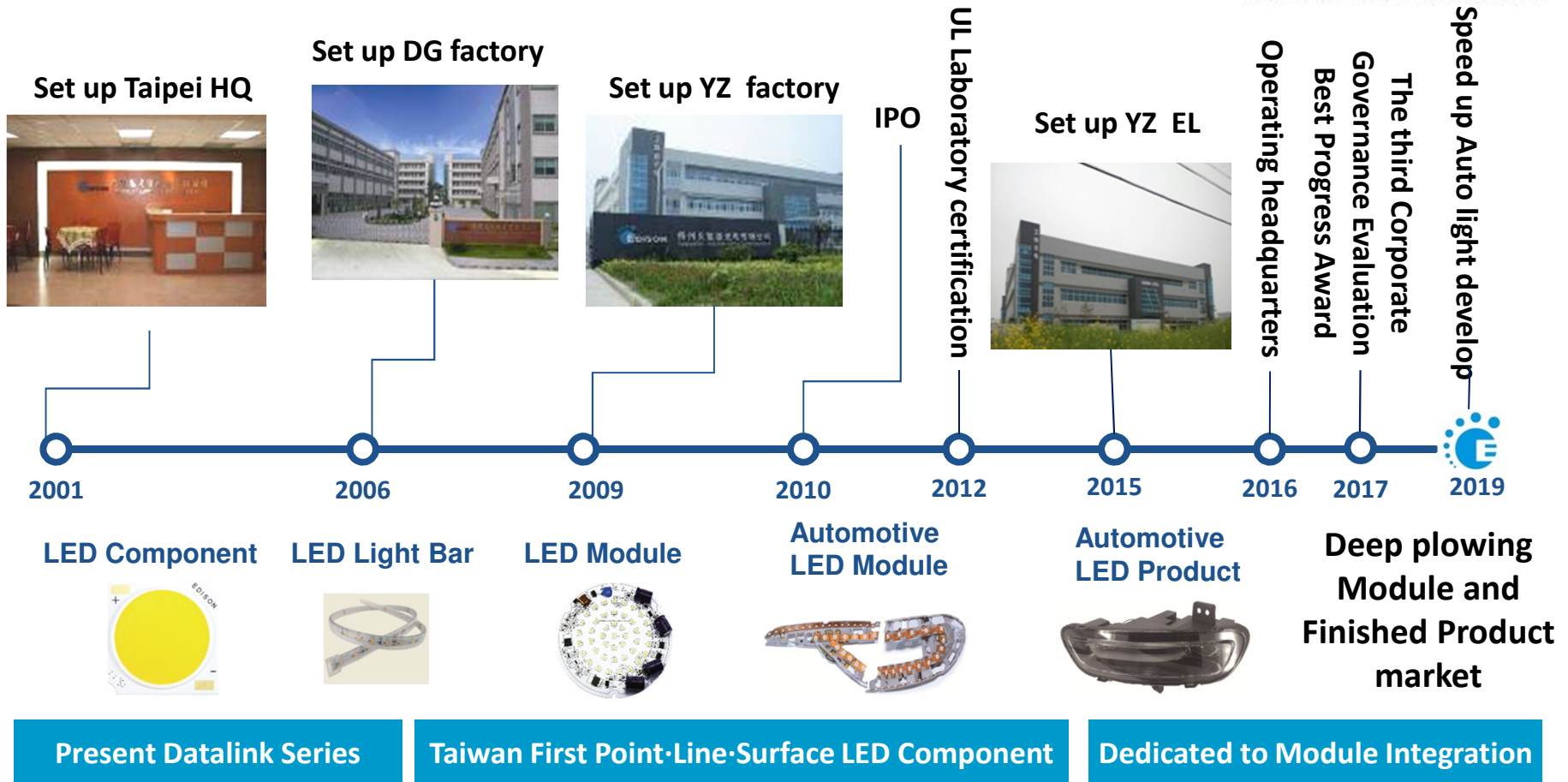
Company Introduction



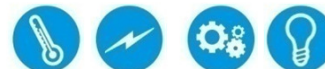
Founded : 2001/10
IPO: 2010/11
Director: Jason Wu
CEO: Jason Wu
Employee: Around 900
Capital: US\$ 41 Million
Address: 4F., No.800, Zhongzheng Rd., Zhonghe Dist., New Taipei City 235, Taiwan (R.O.C.)
Product: i) LED lighting(Components, Modules and Finish products)
ii) LED Automotive(Components and Modules)
iii) Optical Datalink Components



Company History



2006 first TEMO technology integration program platform

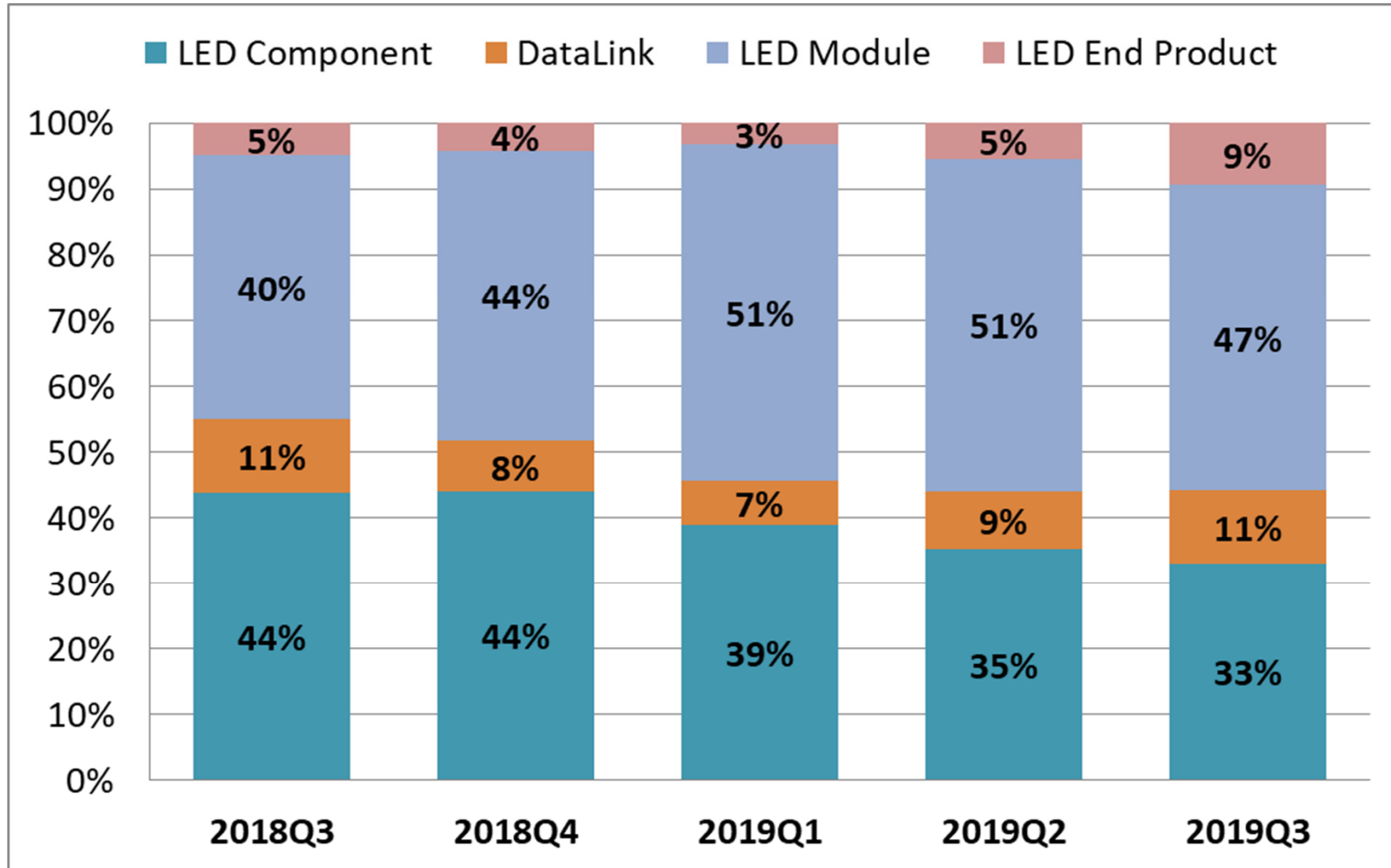


Company Profile

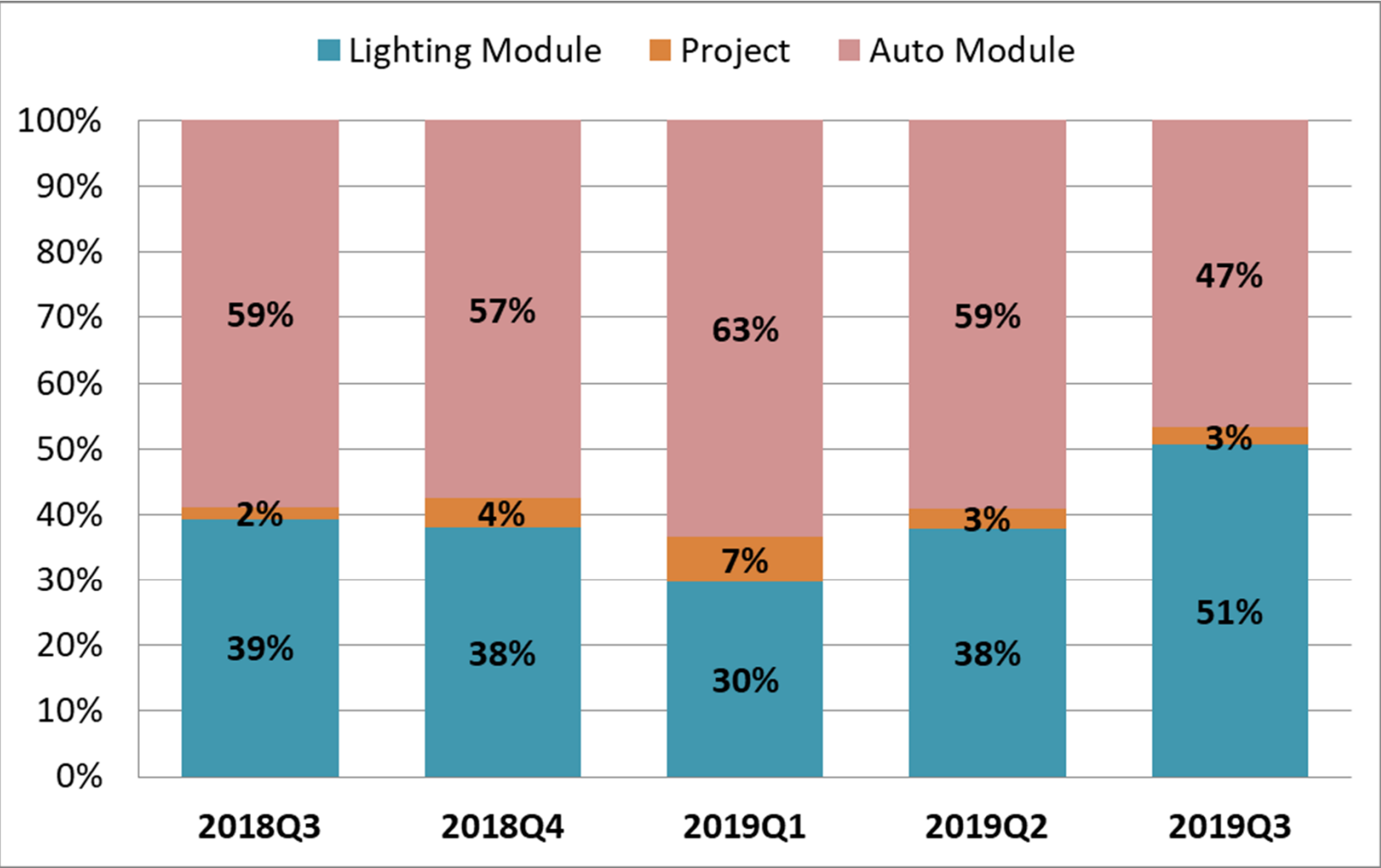
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Future Outlook

Product Revenue Mix



LED Module Revenue Mix



Income Statement (QoQ)



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NT\$ Thousand

Item \ Period	2019 Q3		2019 Q2		QoQ	
	Amount	%	Amount	%	Amount	%
Sales Revenue	534,036	100.0%	591,766	100.0%	(57,730)	-9.8%
Cost of Goods Sold	439,263	82.3%	477,695	80.7%	(38,432)	-8.0%
Gross Profit	94,773	17.7%	114,071	19.3%	(19,298)	-16.9%
Operating Expense	107,323	20.1%	115,280	19.5%	(7,957)	-6.9%
Operating Profit(Loss)	(12,550)	-2.4%	(1,209)	-0.2%	(11,341)	-938.0%
Interest Income	4,331	0.8%	5,439	0.9%	(1,108)	-20.4%
Foreign Exchange Gain	4,717	0.9%	4,361	0.7%	356	8.2%
Other Non-Operating Gain(Loss)	(456)	-0.1%	3,218	0.5%	(3,674)	-114.2%
Net income(loss) before tax	(3,958)	-0.7%	11,809	2.0%	(15,767)	-133.5%
Income Tax	318	0.1%	6,389	1.1%	(6,071)	-95.0%
Net income(loss) after tax	(4,276)	-0.8%	5,420	0.9%	(9,696)	-178.9%
EPS (NT\$ dollars)	(0.05)		0.03			

Income Statement (YoY)



NT\$ Thousand

Item	Period	2019 Q1-Q3		2018 Q1-Q3		YoY	
		Amount	%	Amount	%	Amount	%
Sales Revenue		1,778,696	100.0%	2,074,044	100.0%	(295,348)	-14.2%
Cost of Goods Sold		1,454,868	81.8%	1,743,850	84.1%	(288,982)	-16.6%
Gross Profit		323,828	18.2%	330,194	15.9%	(6,366)	-1.9%
Operating Expense		319,054	17.9%	300,190	14.5%	18,864	6.3%
Operating Profit		4,774	0.3%	30,004	1.4%	(25,230)	-84.1%
Interest Income		14,654	0.8%	12,733	0.6%	1,921	15.1%
Foreign Exchange Gain		1,964	0.1%	21,836	1.1%	(19,872)	-91.0%
Other Non-Operating Gain(Loss)		2,243	0.1%	(5,067)	-0.2%	7,310	144.3%
Net income before tax		23,635	1.3%	59,506	2.9%	(35,871)	-60.3%
Income Tax		14,381	0.8%	9,044	0.4%	5,337	59.0%
Net income after tax		9,254	0.5%	50,462	2.4%	(41,208)	-81.7%
EPS (NT\$ dollars)		0.03		0.34			

Balance Sheet



NT\$ Million

Item	2019/9/30		2019/6/30		2018/12/31		2018/9/30	
	Amount	%	Amount	%	Amount	%	Amount	%
Cash & Cash Equivalent	978	27%	1,051	26%	1,093	28%	1,174	28%
Accounts & Notes Payable	462	13%	565	14%	471	12%	565	14%
Inventory	251	7%	318	8%	369	10%	353	9%
Other Current Assets	177	5%	212	5%	64	2%	194	5%
Property, Plant and Equipments	1,483	40%	1,555	39%	1,608	42%	1,607	39%
Other Long-Term Assets	314	9%	289	7%	253	7%	254	6%
Total Assets	3,665	100%	3,990	100%	3,858	100%	4,147	100%
Current Liability	675	18%	940	24%	806	21%	1,001	24%
Non-current Liability	92	3%	93	2%	78	2%	64	2%
Total Liability	767	21%	1,033	26%	884	23%	1,065	26%
Common Stock	1,250	34%	1,230	32%	1,250	32%	1,250	30%
Paid-in Capital	1,841	50%	1,832	47%	1,883	49%	1,890	46%
Retained Earnings and other Equity	(247)	(7%)	(155)	(4%)	(174)	(5%)	(158)	(4%)
Treasury stocks	(59)	(2%)	(59)	(1%)	(94)	(2%)	(49)	(1%)
Minority Interest	113	3%	109	3%	109	3%	149	4%
Total Shareholders' Equity	2,898	79%	2,957	74%	2,974	77%	3,082	74%
Total Liability and Shareholders'	3,665	100%	3,990	100%	3,858	100%	4,147	100%

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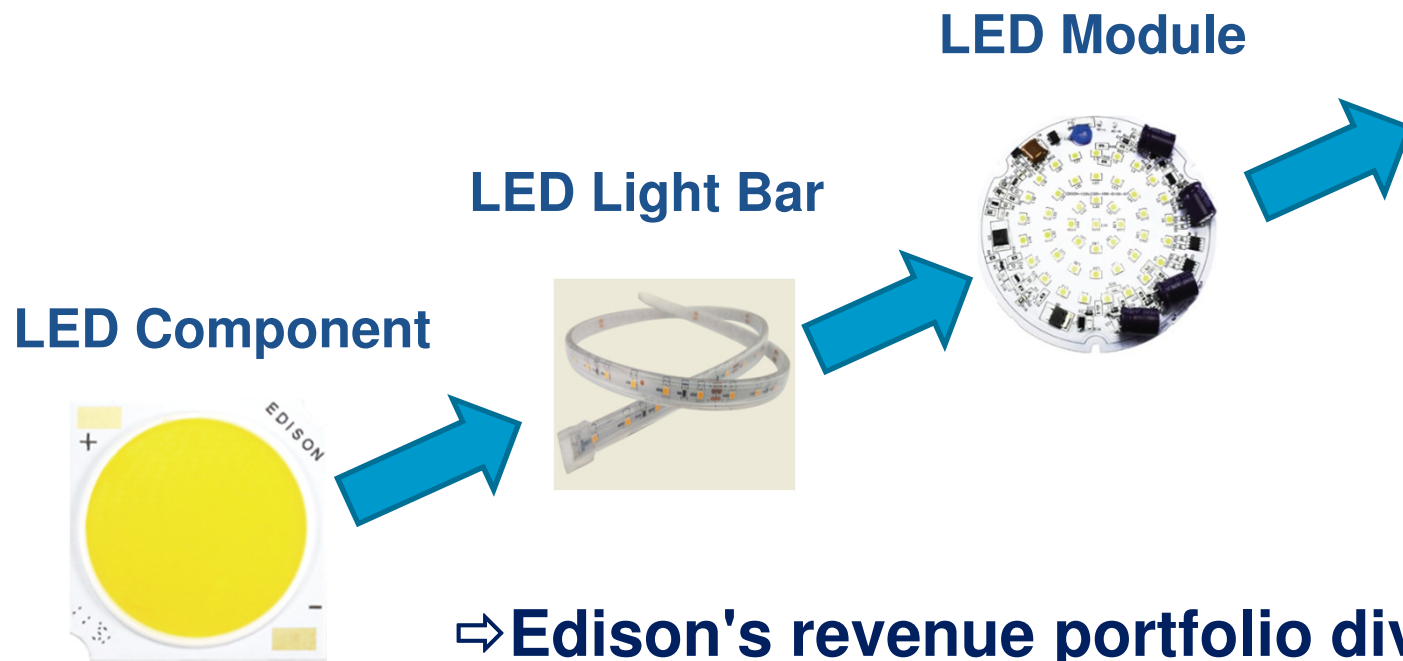
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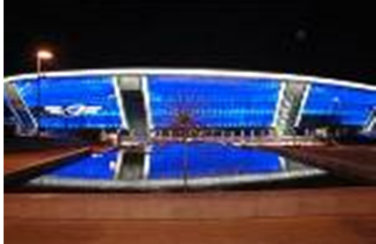
Deep plowing Module and Finished Product market



Automotive LED Module



⇒ Edison's revenue portfolio diversified and continued to deepen the lighting modules and finished product applications market, and end consumers more closely linked.



Edison Group

Q&A

Global lighting solution leader

TEMO

LDMS

Edison Opto Corporation

Lighting Design Manufacturing Service